

May 2019 Market Report

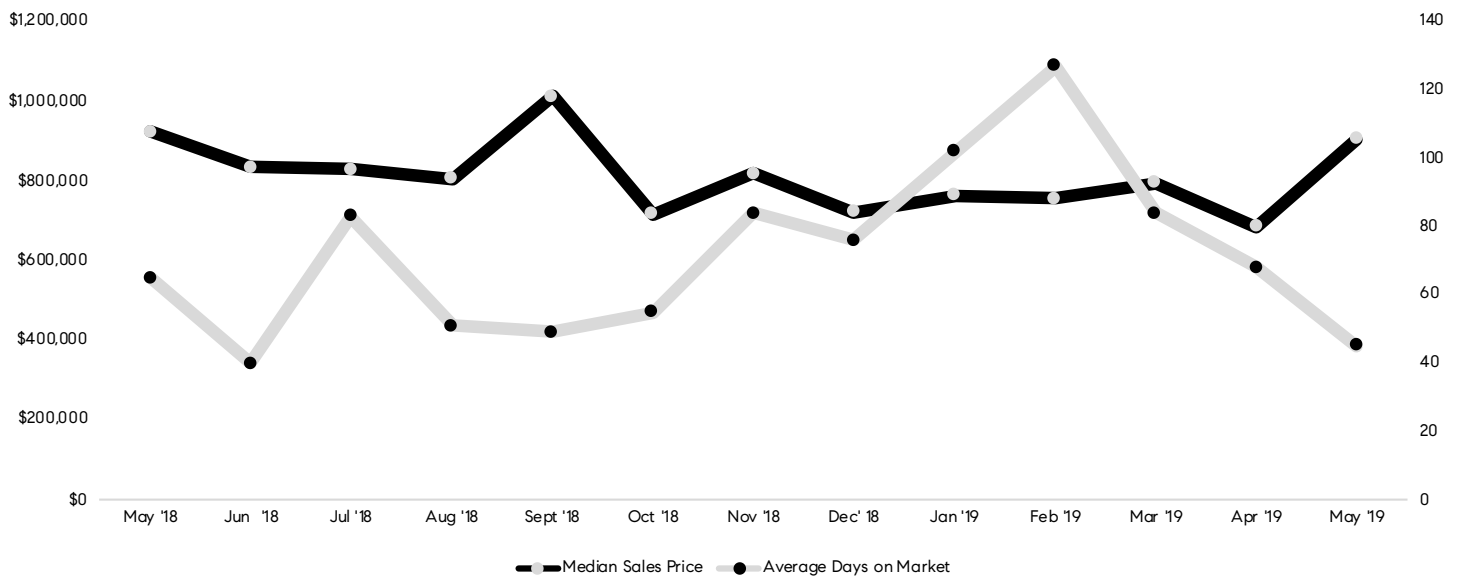
COMPASS

Sonoma Valley > Residences

Year-to-Year Analysis of the Market

	MAY-'19	MAY-'18	% CHANGE
Median Sales Price	\$905,000	\$922,500	Down 1.9%
Average Days on Market	45	65	20 Days Faster
Number of Homes for Sale	225	179	Up 25.7%
Percent Under Contract	22.7%	32.4%	Down 9.7 Percentage Points
Average Sold Price/Original Price	97.7%	92.7%	Up 5.4%
Average Price per Square Foot	\$622	\$619	Up 0.5%

Median Sales Price and Days on Market Comparison



Source: Terradatum, June 6, 2019

Defining Sonoma Valley: Our real estate markets in Sonoma Valley include the cities of Glen Ellen, Kenwood, and Sonoma. Sales data includes all residential properties – including single-family homes, condominiums, and farms and ranches – in these communities.