

April 2019 Market Report

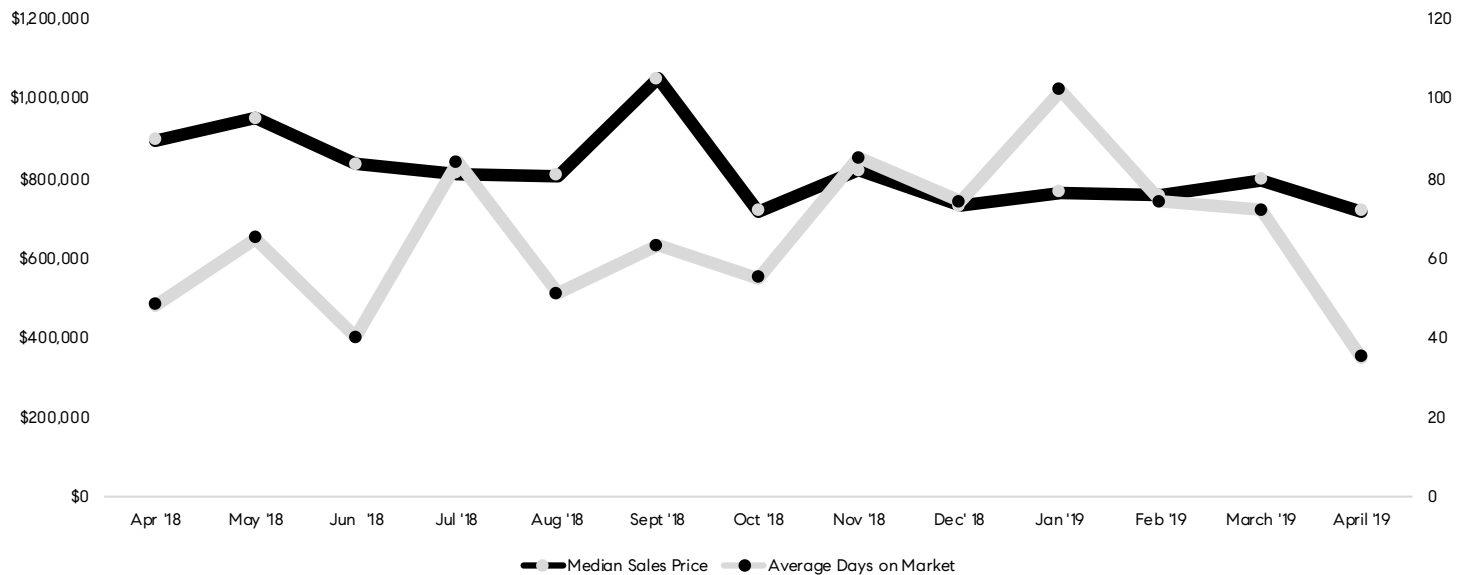
COMPASS

Sonoma Valley > Residences

Year-to-Year Analysis of the Market

	APRIL-'19	APRIL-'18	% CHANGE
Median Sales Price	\$718,000	\$895,000	Down 19.8%
Average Days on Market	35	48	13 Days Faster
Number of Homes for Sale	190	155	Up 22.6%
Percent Under Contract	21.6%	28.4%	Down 6.8 Percentage Points
Average Sold Price/Original Price	96.6%	96.0%	Up 0.6%
Average Price per Square Foot	\$550	\$597	Down 7.9%

Median Sales Price and Days on Market Comparison



Source: Terradatum, May 6, 2019

Defining Sonoma Valley: Our real estate markets in Sonoma Valley include the cities of Glen Ellen, Kenwood, and Sonoma. Sales data includes all residential properties – including single-family homes, condominiums, and farms and ranches – in these communities.