

April 2019 Market Report

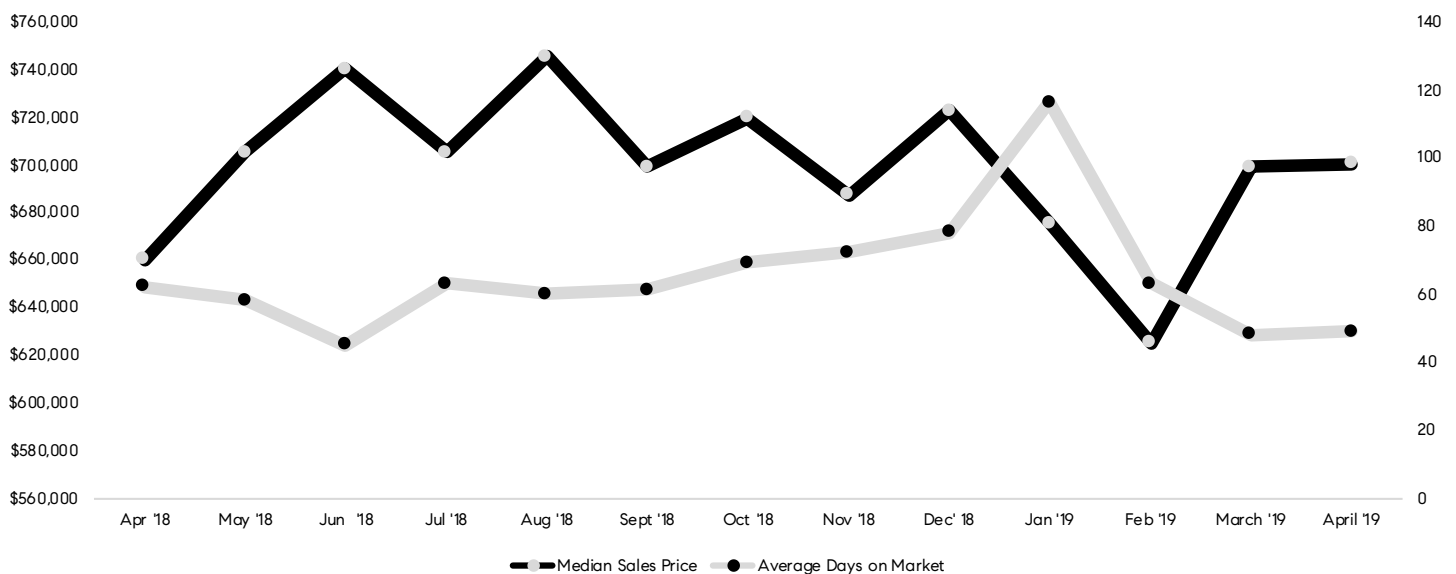
COMPASS

Napa County > Residences

Year-to-Year Analysis of the Market

| | APRIL-'19 | APRIL-'18 | % CHANGE |
|-----------------------------------|-----------|-----------|----------------------------|
| Median Sales Price | \$700,000 | \$660,000 | Up 6.1% |
| Average Days on Market | 49 | 62 | 13 Days Faster |
| Number of Homes for Sale | 528 | 410 | Up 28.8% |
| Percent Under Contract | 23.5% | 25.1% | Down 1.6 Percentage Points |
| Average Sold Price/Original Price | 96.4% | 96.2% | Up 0.2% |
| Average Price per Square Foot | \$450 | \$502 | Down 10.4% |

Median Sales Price and Days on Market Comparison



Source: Terradatum, May 6, 2019.

Defining Napa County: Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data includes all single-family homes in Napa County.