

# February 2019 Market Report

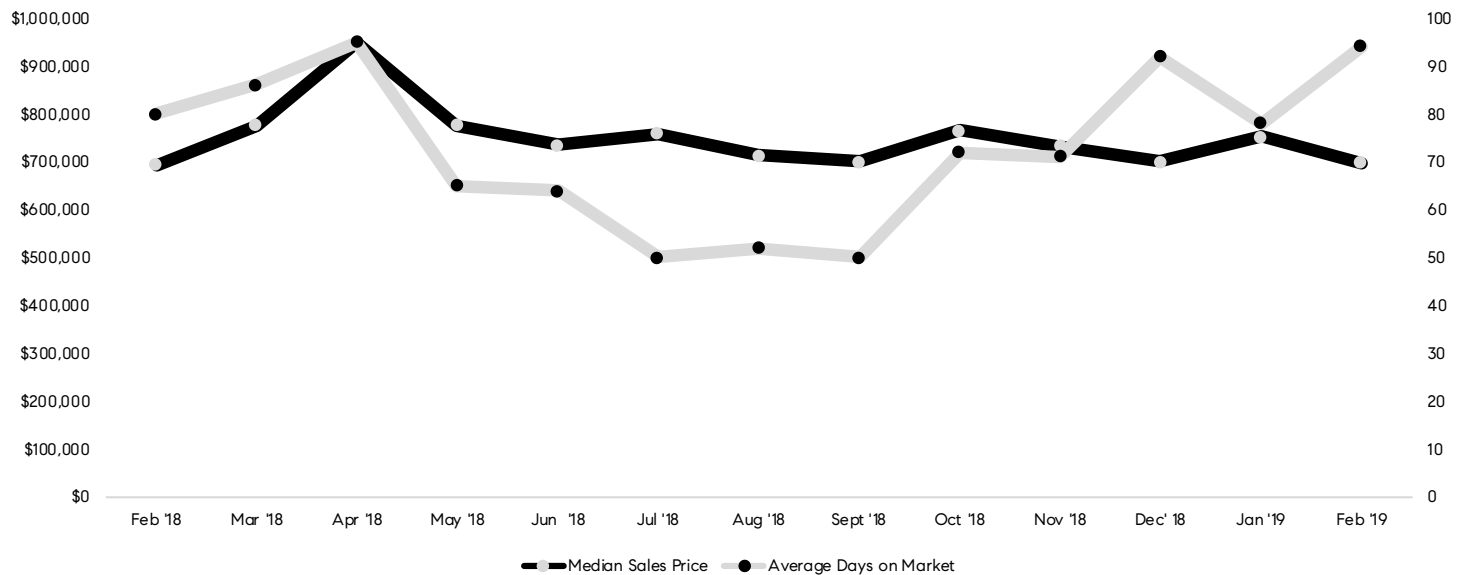
COMPASS

## Lake Tahoe > Residences

### Year-to-Year Analysis of the Market

	FEB-'19	FEB-'18	% CHANGE
Median Sales Price	\$697,500	\$694,000	Up 0.5%
Average Days on Market	94	80	14 Days Slower
Number of Homes for Sale	307	352	Down 12.8%
Percent Under Contract	13.7%	21.0%	Down 7.3 Percentage Points
Average Sold Price/Original Price	92.1%	94.6%	Down 2.7%
Average Price per Square Foot	\$529	\$455	Up 16.3%

### Median Sales Price and Days on Market Comparison



Source: Terradatum, March 6, 2019

Defining Tahoe/Truckee: Our real estate markets in the Lake Tahoe/Truckee region include the communities of Alpine Meadows, Donner Lake, Donner Summit, Lahontan, Martis Valley, North Shore Lake Tahoe, Northstar, Squaw Valley, Tahoe City, Tahoe Donner, Truckee, and the West Shore of Lake Tahoe. Sales data includes single-family homes in these communities.