

April 2019 Market Report

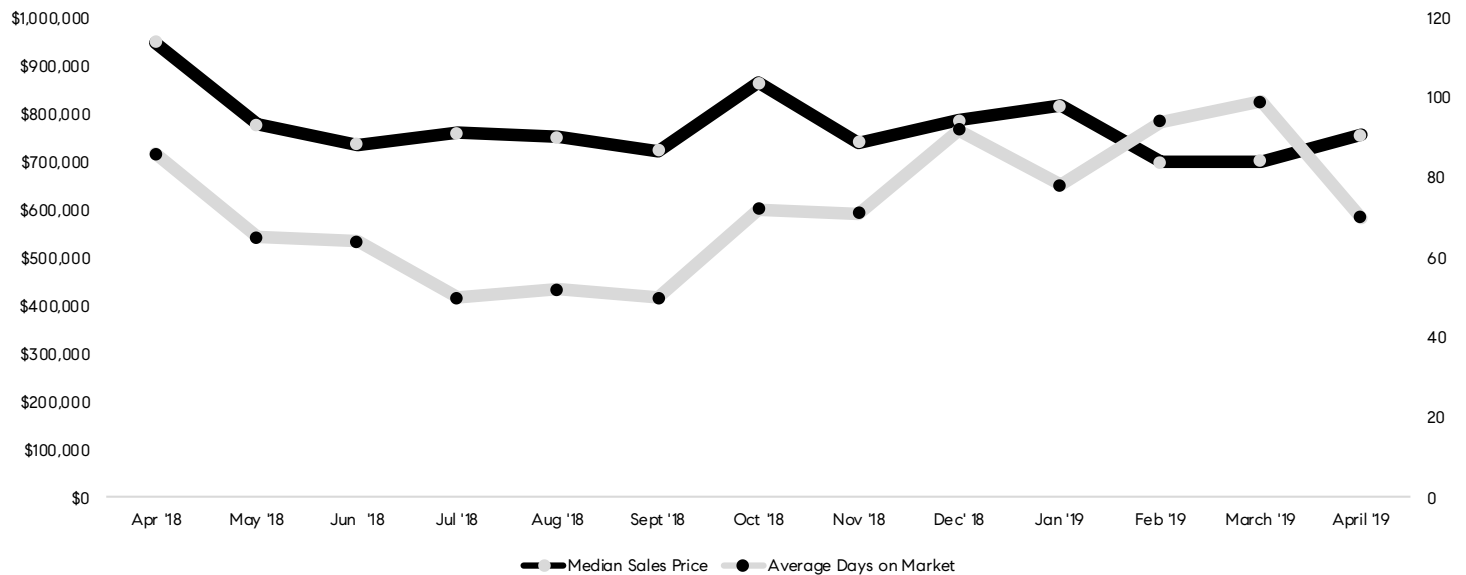
COMPASS

Lake Tahoe > Residences

Year-to-Year Analysis of the Market

	APRIL-'19	APRIL-'18	% CHANGE
Median Sales Price	\$755,000	\$947,500	Down 20.3%
Average Days on Market	70	86	16 Days Faster
Number of Homes for Sale	341	383	Down 11%
Percent Under Contract	20.8%	18.3%	Up 2.5 Percentage Points
Average Sold Price/Original Price	92.4%	92.6%	Down 0.2%
Average Price per Square Foot	\$410	\$744	Down 44.9%

Median Sales Price and Days on Market Comparison



Source: Terradatum, May 6, 2019

Defining Tahoe/Truckee: Our real estate markets in the Lake Tahoe/Truckee region include the communities of Alpine Meadows, Donner Lake, Donner Summit, Lahontan, Martis Valley, North Shore Lake Tahoe, Northstar, Squaw Valley, Tahoe City, Tahoe Donner, Truckee, and the West Shore of Lake Tahoe. Sales data includes single-family homes in these communities.