

May 2019 Market Report

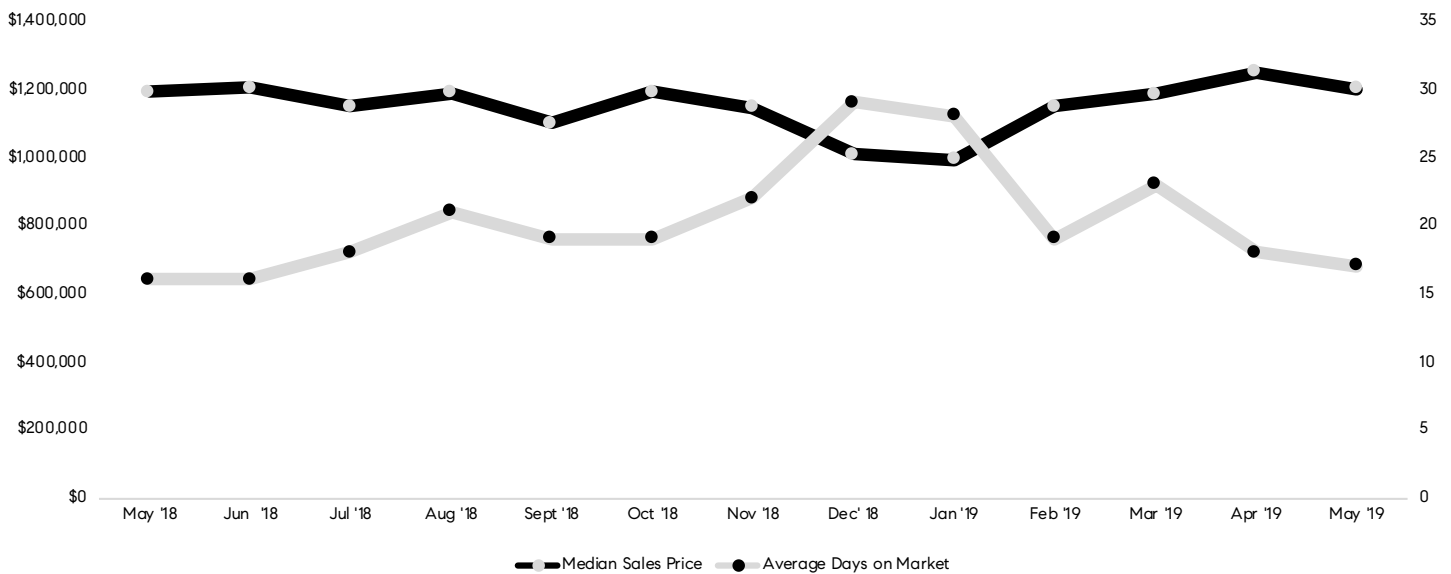
COMPASS

East Bay > Residences

Year-to-Year Analysis of the Market

	MAY-'19	MAY-'18	% CHANGE
Median Sales Price	\$1,200,000	\$1,192,500	Up 0.6%
Average Days on Market	17	16	1 Day Slower
Number of Homes for Sale	580	614	Down 5.5%
Percent Under Contract	53.3%	52.6%	Up 0.7 Percentage Points
Average Sold Price/Original Price	116.4%	118.9%	Down 2.1%
Average Price per Square Foot	\$695	\$683	Up 1.8%

Median Sales Price and Days on Market Comparison



Source: Terradatum, June 6, 2019.

Defining East Bay: Our real estate markets in the East Bay region include Oakland ZIP codes 94602, 94609, 94610, 94611, 94618, 94619, and 94705; Alameda; Albany; Berkeley; El Cerrito; Kensington; and Piedmont. Sales data includes single-family homes in these communities.