

April 2019 Market Report

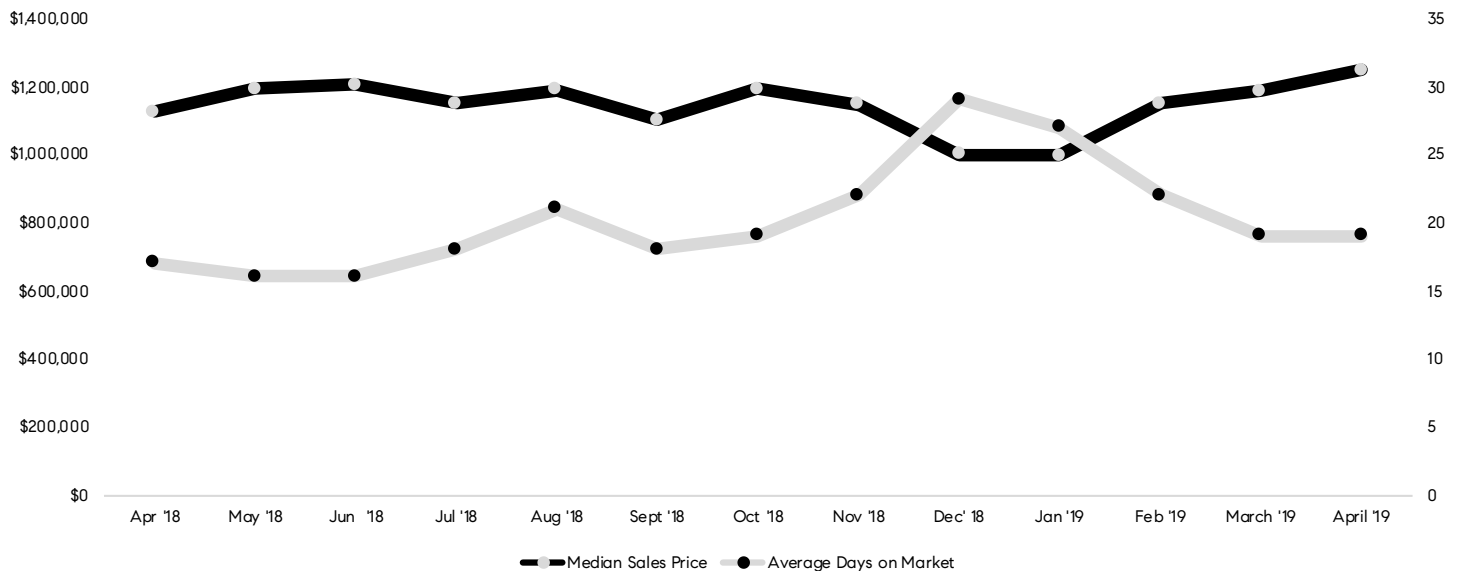
COMPASS

East Bay > Residences

Year-to-Year Analysis of the Market

	APRIL-'19	APRIL-'18	% CHANGE
Median Sales Price	\$1,246,500	\$1,125,000	Up 10.8%
Average Days on Market	19	17	2 Day Slower
Number of Homes for Sale	510	503	Up 1.4%
Percent Under Contract	53.7%	44.9%	Up 8.8 Percentage Points
Average Sold Price/Original Price	114.9%	117.3%	Down 2.1%
Average Price per Square Foot	\$698	\$666	Up 4.8%

Median Sales Price and Days on Market Comparison



Source: Terradatum, May 6, 2019.

Defining East Bay: Our real estate markets in the East Bay region include Oakland ZIP codes 94602, 94609, 94610, 94611, 94618, 94619, and 94705; Alameda; Albany; Berkeley; El Cerrito; Kensington; and Piedmont. Sales data includes single-family homes in these communities.