

# April 2019 Market Report

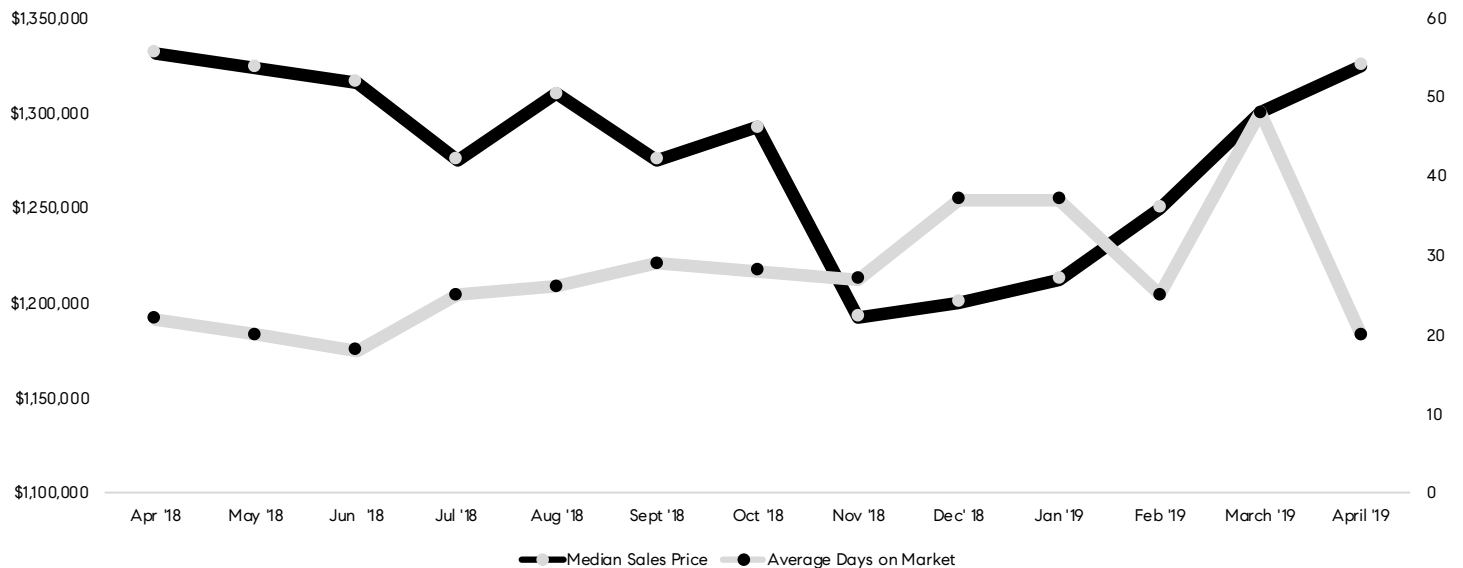
COMPASS

## Contra Costa > Residences

### Year-to-Year Analysis of the Market

|                                   | APRIL-'19   | APRIL-'18   | % CHANGE                   |
|-----------------------------------|-------------|-------------|----------------------------|
| Median Sales Price                | \$1,325,000 | \$1,331,500 | Down 0.5%                  |
| Average Days on Market            | 20          | 22          | 2 Days Faster              |
| Number of Homes for Sale          | 951         | 824         | Up 15.4%                   |
| Percent Under Contract            | 40.7%       | 42.8%       | Down 2.1 Percentage Points |
| Average Sold Price/Original Price | 99.2%       | 101.8%      | Down 2.5%                  |
| Average Price per Square Foot     | \$548       | \$535       | Up 2.4%                    |

### Median Sales Price and Days on Market Comparison



Source: Terradatum, May 6, 2019

Defining Contra Costa County: Our real estate markets in Contra Costa County include the cities of Alamo, Blackhawk, Danville, Diablo, Lafayette, Moraga, Orinda, Pleasant Hill, San Ramon, and Walnut Creek. Sales data includes single-family homes in these communities.