



# Sonoma County MONTHLY MARKET UPDATE

## May 1-31, 2012

A Member Of Real Living

<b>SELECT CITIES</b>				
Residential Statistics (incl condos)				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Sonoma	206	93	45%	-12%
Glen Ellen	27	12	44%	61%
Kenwood	21	5	24%	27%
Santa Rosa	836	580	69%	5%
Petaluma	245	150	61%	-1%
Rohnert Park	127	106	83%	-2%
Healdsburg	102	36	35%	1%
Sebastopol	111	41	37%	-18%
<b>Total</b>	<b>1675</b>	<b>1023</b>	<b>61%</b>	<b>0%</b>

<b>MARKET UPDATE by PRICE</b>				
Includes only Sonoma, Glen Ellen & Kenwood				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
\$100,001-\$500,000	112	72	64%	-7%
\$500,001-\$750,000	38	15	39%	15%
\$750,001-\$1,000,000	34	11	39%	15%
\$1,000,001-\$1,500,000	21	6	29%	-7%
\$1,500,001-\$2,000,000	19	3	16%	121%
\$2,000,001-\$2,500,000	9	1	11%	-50%
\$2,500,001-\$3,000,000	3	0	0%	0%
\$3,000,001-\$4,000,000	10	0	0%	-100%
\$4,000,001 and up	5	0	0%	0%
<b>Total</b>	<b>251</b>	<b>108</b>	<b>43%</b>	<b>-7%</b>

<b>SELECT CITIES OVER \$1,000,000</b>				
All Residential (incl condos, single family & farms/ranches)				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Sonoma	46	8	17%	4%
Glen Ellen	10	1	10%	0%
Kenwood	12	2	17%	-25%
Santa Rosa	46	4	9%	-51%
Petaluma	19	2	11%	-37%
Rohnert Park	0	0	0%	0%
Healdsburg	33	6	18%	-27%
Sebastopol	21	3	14%	29%
<b>Total</b>	<b>187</b>	<b>26</b>	<b>14%</b>	<b>-19%</b>

<b>SELECT CITIES UNDER \$1,000,000</b>				
All Residential (incl condos, single family & farms/ranches)				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Sonoma	160	85	53%	-10%
Glen Ellen	17	11	65%	62%
Kenwood	9	3	33%	133%
Santa Rosa	790	576	73%	6%
Petaluma	226	148	65%	2%
Rohnert Park	127	106	83%	-2%
Healdsburg	69	30	43%	13%
Sebastopol	90	38	42%	-21%
<b>Total</b>	<b>1488</b>	<b>997</b>	<b>67%</b>	<b>2%</b>

\*Compared with homes in contract in April 2012

Over 35% in contract usually indicates a sellers' market. Under 25% in contract usually indicates a buyer's market. 25%-35% in contract usually indicates balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.