

SONOMA COUNTY

MONTHLY MARKET UPDATE



A Member Of Real Living

Statistics as of April, 2012

Select Cities of Sonoma County

Residential statistics (inlc. condos)

City	Total	Number In Contract	Percent in Contract*
Sonoma	194	99	51%
Glen Ellen	29	8	28%
Kenwood	16	3	19%
Santa Rosa	896	591	66%
Petaluma	240	149	62%
Rohnert Park	158	135	85%
Healdsburg	97	34	35%
Sebastopol	115	52	45%
Total	1745	1071	61%

Select Cities with Homes Priced over \$1,000,000

All Residential (incl condos, single family & farms/ranches)

City	Total	Number In Contract	Percent in Contract*
Sonoma	36	6	17%
Glen Ellen	9	0	0%
Kenwood	9	2	22%
Santa Rosa	45	8	18%
Petaluma	12	2	17%
Rohnert Park	0	0	0%
Healdsburg	28	7	25%
Sebastopol	18	2	11%
Total	157	27	17%

Sonoma Valley Market Update by Price

All Residential (incl condos, single family & farms/ranches)
Includes only Sonoma, Glen Ellen & Kenwood

Price	Total	Number In Contract	Percent in Contract*
\$0-\$500,000	118	82	69%
\$500,001-\$750,000	35	12	34%
\$750,001-\$1,000,000	32	8	34%
\$1,000,001-\$1,500,000	13	4	31%
\$1,500,001-\$2,000,000	14	1	7%
\$2,000,001-\$2,500,000	9	2	22%
\$2,500,001-\$3,000,000	4	0	0%
\$3,000,001-\$4,000,000	8	1	13%
\$4,000,001 and up	6	0	0%
Total	239	110	46%

Select Cities with Homes Priced under \$1,000,000

All Residential (incl condos, single family & farms/ranches)

City	Total	Number In Contract	Percent in Contract*
Sonoma	158	93	59%
Glen Ellen	20	8	40%
Kenwood	7	1	14%
Santa Rosa	848	581	69%
Petaluma	228	147	64%
Rohnert Park	158	134	85%
Healdsburg	70	27	39%
Sebastopol	96	51	53%
Total	1585	1042	66%

Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.