

NAPA VALLEY

MONTHLY MARKET UPDATE

NOVEMBER 2012

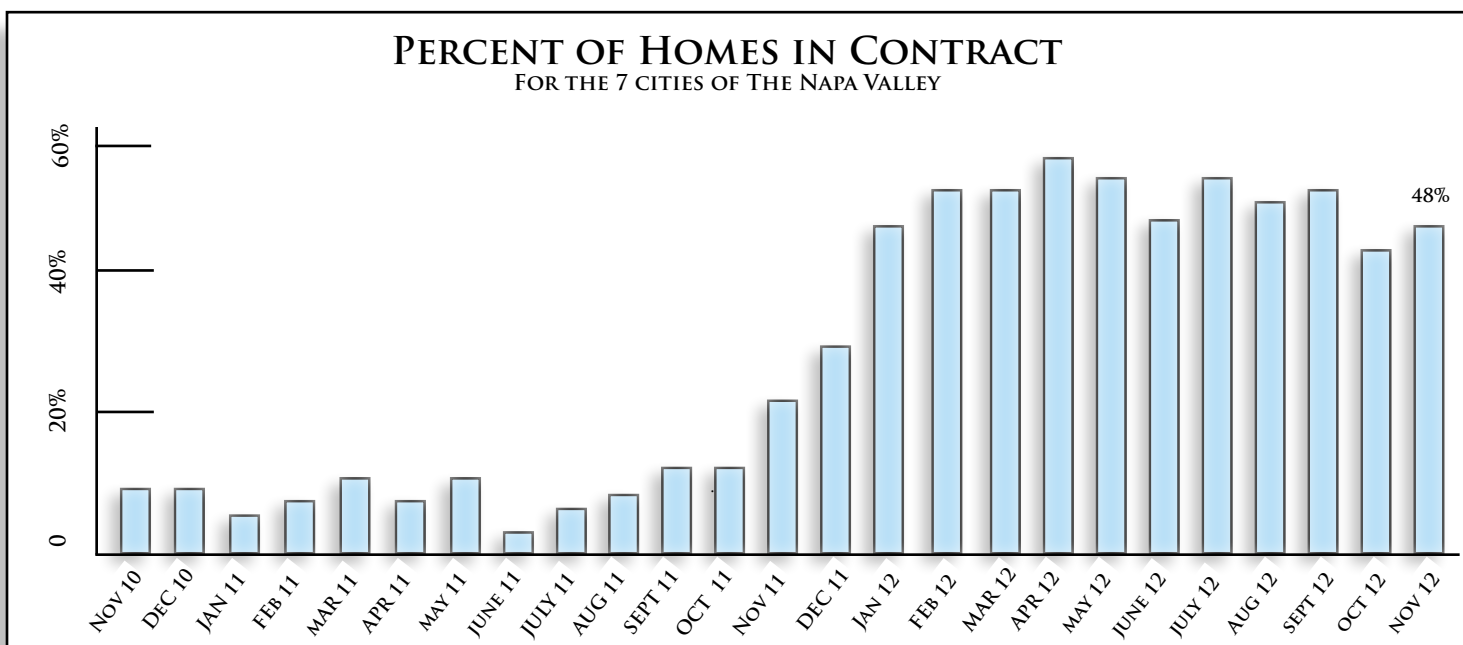


7 CITIES OF THE NAPA VALLEY			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
CITY	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
NAPA	273	198	73%
YOUNTVILLE	18	14	78%
OAKVILLE	3	2	67%
RUTHERFORD	4	0	0%
ST. HELENA	124	19	15%
CALISTOGA	77	9	12%
ANGWIN	17	8	47%
TOTAL	516	250	48%

MARKET UPDATE BY PRICE			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
PRICE	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
\$ 100,001-\$ 500,000	144	178	124%
\$ 500,001-\$ 750,000	72	34	47%
\$ 750,001-\$1,000,000	73	11	15%
\$1,000,001-\$1,250,000	26	5	19%
\$1,250,001-\$1,500,000	24	3	13%
\$1,500,001-\$1,750,000	12	0	0%
\$1,750,001-\$2,000,000	16	3	19%
\$2,000,001-\$3,000,000	39	2	5%
\$3,000,001 & UP	77	7	9%
TOTAL	483	243	50%

SELECT CITIES WITH HOMES PRICED \$ 500,000 - \$999,999			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
CITY	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
NAPA	232	187	81%
YOUNTVILLE	17	14	82%
OAKVILLE	0	0	0%
RUTHERFORD	1	0	0%
ST. HELENA	59	15	25%
CALISTOGA	48	6	13%
ANGWIN	12	8	67%
TOTAL	369	230	62%

SELECT CITIES WITH HOMES PRICED OVER \$ 1,000,000			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
CITY	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
NAPA	88	10	11%
YOUNTVILLE	1	0	0%
OAKVILLE	3	2	67%
RUTHERFORD	3	0	0%
ST. HELENA	65	4	6%
CALISTOGA	29	3	10%
ANGWIN	5	0	0%
TOTAL	194	19	10%



Over 35% in contract is usually indicative of a seller's market. Under 25% in contract is usually indicative of a buyers market. 25-35% in contract indicated a balanced market. Charts represent information gathered from MLS at a specific point in time.