

NAPA VALLEY MONTHLY MARKET UPDATE

7 select Cities of Napa Valley all categories

City	Total	# in Contract	% in Contract*
Napa	383	285	74%
Yountville	26	11	42%
Oakville	3	1	33%
Rutherford	3	0	0%
St. Helena	103	26	25%
Calistoga	90	19	21%
Angwin	26	6	23%
Total	634	348	55%

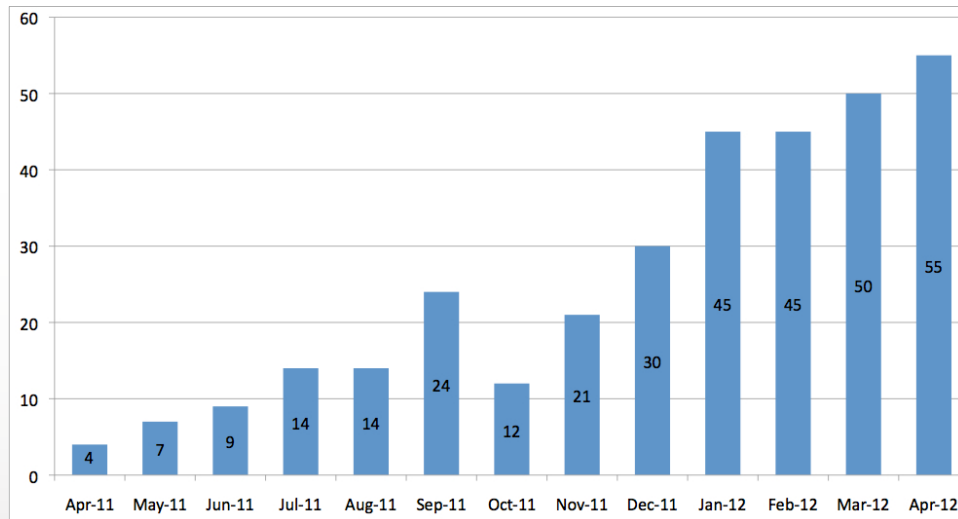
Select Cities with Listings Priced over \$1,000,000 all categories

City	Total	# Contract	% Contract*
Napa	100	14	14%
Yountville	0	1	0%
Oakville	3	1	33%
Rutherford	2	0	0%
St. Helena	68	8	12%
Calistoga	30	7	23%
Angwin	10	0	0%
Total	213	31	15%

Select Cities with Listings Priced under \$1,000,000 all categories

City	Total	# Contract	% Contract*
Napa	279	270	97%
Yountville	26	10	38%
Oakville	0	0	0%
Rutherford	1	0	0%
St. Helena	35	18	51%
Calistoga	59	12	20%
Angwin	16	6	38%
Total	416	316	76%

Percent of Listings in Contract all categories For 7 select cities in Napa Valley



Napa Valley Market Update by Price all categories

in Napa, Yountville, Oakville, Rutherford, St. Helena, Calistoga, Angwin

Price	Total	# Contract	% Contract*
\$ 100,001 - \$ 500,000	186	208	112%
\$ 500,001 - \$ 750,000	110	45	41%
\$ 750,001 - \$1,000,000	80	27	34%
\$1,000,001 - \$1,500,000	60	14	23%
\$1,500,001 - \$2,000,000	43	8	19%
\$2,000,001 - \$2,500,000	23	2	9%
\$2,500,001 - \$3,000,000	20	3	15%
\$3,000,001 - \$4,000,000	31	1	3%
\$4,000,001 and up	43	4	9%
Total	596	312	52%



SOURCE: BrokerMetrics Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market. Charts represent information gathered from from MLS statistics at a specific point in time.