

MARIN

MONTHLY MARKET UPDATE

November 30th, 2012

Single Family Homes not including condos



13 CITIES OF MARIN

	For Sale		Number in Contract		Percent in Contract	
	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12
Belvedere	14	17	4	3	22%	15%
Corte Madera	5	8	2	8	29%	50%
Fairfax	13	15	1	8	7%	34%
Greenbrae	5	6	4	2	45%	25%
Kentfield	16	21	8	6	33%	21%
Larkspur	12	9	0	7	0%	44%
Mill Valley	50	66	19	31	38%	47%
Novato	64	77	32	47	33%	38%
Ross	15	16	3	4	17%	20%
San Anselmo	34	37	12	17	26%	31%
San Rafael	79	75	36	46	31%	38%
Sausalito	12	14	3	6	20%	30%
Tiburon	43	51	11	13	20%	20%
Total	362	412	135	198	35%	32%

MARIN COUNTY UPDATE BY PRICE

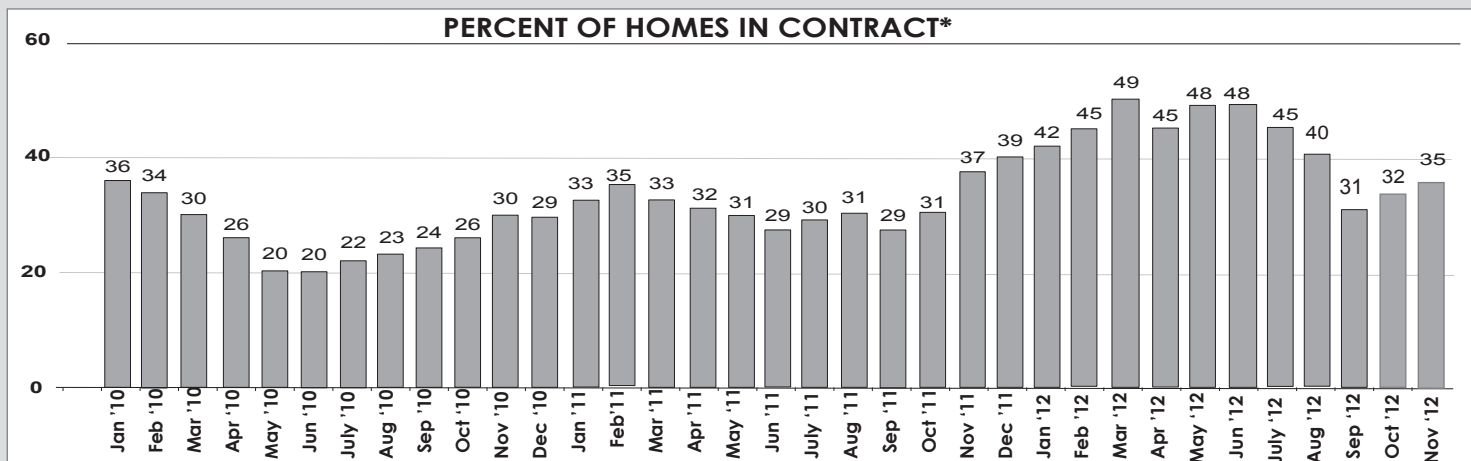
	For Sale		Number in Contract		Percent in Contract	
	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12
\$100,001-500,000	12	20	15	27	56%	57%
\$500,001-750,000	94	96	43	69	32%	42%
\$750,001-1,000,000	71	80	36	37	34%	32%
\$1,000,001-1,500,000	71	80	26	35	27%	30%
\$1,500,001-2,000,000	53	61	10	15	16%	20%
\$2,000,001-2,500,000	27	32	7	10	21%	22%
\$2,500,001-3,000,000	12	18	3	12	20%	40%
\$3,000,001-4,000,000	17	22	3	2	15%	8%
\$4,000,001 and up	48	58	2	5	4%	8%
Total	405	467	145	212	26%	31%

SELECT CITIES WITH HOMES PRICED OVER \$1MM

	For Sale		Number in Contract		Percent in Contract	
	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12
Belvedere	14	17	4	3	22%	15%
Corte Madera	4	3	0	3	0%	50%
Fairfax	2	3	0	0	0%	0%
Greenbrae	3	4	3	0	50%	0%
Kentfield	15	20	6	5	29%	20%
Larkspur	10	7	0	3	0%	30%
Mill Valley	30	40	10	17	25%	30%
Novato	16	17	1	4	6%	19%
Ross	15	15	2	4	12%	21%
San Anselmo	18	19	4	5	18%	21%
San Rafael	26	34	6	12	19%	25%
Sausalito	10	12	2	5	17%	29%
Tiburon	39	51	11	12	22%	19%
Total	202	242	49	73	20%	23%

SELECT CITIES WITH HOMES PRICED UNDER \$1MM

	For Sale		Number in Contract		Percent in Contract	
	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12	Nov '12 / Oct '12
Belvedere	0	0	0	0	0%	0%
Corte Madera	1	5	2	5	67%	50%
Fairfax	11	12	1	8	8%	40%
Greenbrae	2	2	1	1	33%	33%
Kentfield	1	1	2	1	67%	50%
Larkspur	2	2	0	4	0%	67%
Mill Valley	20	26	9	14	31%	35%
Novato	48	60	31	43	39%	42%
Ross	0	1	1	0	100%	0%
San Anselmo	16	18	8	12	33%	40%
San Rafael	53	41	30	34	36%	45%
Sausalito	2	2	1	0	33%	0%
Tiburon	4	0	0	1	0%	100%
Total	160	168	86	123	35%	42%



*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is

Source: BAREIS MLS usually indicative of a buyers' market. 25%-35% in contract indicates a balanced market.