

MARIN

MONTHLY MARKET UPDATE

APRIL 30, 2012



A Member Of Real Living

13 Cities of Marin

Single Family Homes (not including condos)

City	For Sale		Number In Contract		Percent in Contract*	
	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012
Belvedere	24	23	2	4	8%	17%
Corte Madera	31	33	19	15	61%	45%
Fairfax	21	28	11	14	52%	50%
Greenbrae	15	19	7	10	47%	53%
Kentfield	27	29	8	6	30%	21%
Larkspur	26	23	13	8	50%	35%
Mill Valley	124	139	52	51	42%	37%
Novato	194	194	112	115	58%	59%
Ross	19	16	8	3	42%	19%
San Anselmo	59	72	31	39	53%	54%
San Rafael	151	157	97	85	64%	54%
Sausalito	37	38	8	12	22%	32%
Tiburon	58	66	20	18	34%	27%
Total	786	837	388	380	49%	45%

Marin County Market Update by Price

Single Family Homes (not including condos)

Price	For Sale		Number In Contract		Percent in Contract
	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012	Mar. 2012
\$100,001-\$500,000	159	148	122	106	77%
\$500,001-\$750,000	204	224	118	135	58%
\$750,001-\$1,000,000	154	163	76	73	49%
\$1,000,001-\$1,500,000	124	145	39	44	31%
\$1,500,001-\$2,000,000	77	84	23	15	30%
\$2,000,001-\$2,500,000	39	43	14	13	36%
\$2,500,001-\$3,000,000	30	34	7	4	23%
\$3,000,001-\$4,000,000	24	29	5	5	21%
\$4,000,001 and up	43	48	5	7	12%
Total	854	918	409	402	48%

Select Cities with Homes Priced under \$1,000,000

Single Family Homes (not including condos)

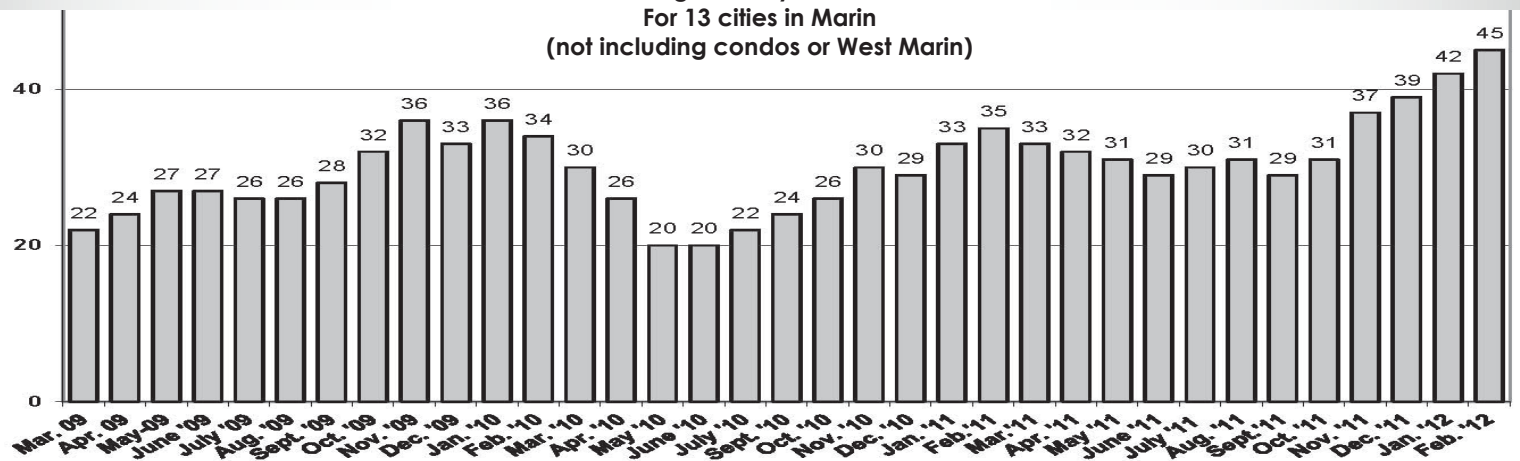
City	For Sale		Number In Contract		Percent in Contract	
	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012
Belvedere	0	0	0	0	0%	0%
Corte Madera	16	19	14	11	88%	58%
Fairfax	18	26	9	13	50%	50%
Greenbrae	5	7	3	4	60%	57%
Kentfield	6	5	3	1	50%	20%
Larkspur	8	7	6	4	75%	57%
Mill Valley	61	62	29	34	48%	55%
Novato	179	170	109	109	61%	64%
Ross	1	0	1	0	100%	0%
San Anselmo	34	45	21	28	62%	62%
San Rafael	131	124	95	82	73%	66%
Sausalito	7	11	5	7	71%	64%
Tiburon	5	6	4	5	80%	83%
Total	471	482	299	298	63%	62%

Select Cities with Homes Priced over \$1,000,000

Single Family Homes (not including condos)

City	For Sale		Number In Contract		Percent in Contract	
	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012	Mar. 2012	Apr. 2012
Belvedere	24	23	2	4	8%	17%
Corte Madera	15	14	5	4	33%	29%
Fairfax	3	2	2	1	67%	50%
Greenbrae	10	12	4	6	40%	50%
Kentfield	21	24	5	5	24%	21%
Larkspur	18	16	7	4	39%	25%
Mill Valley	63	77	23	17	37%	22%
Novato	15	24	3	6	20%	25%
Ross	18	16	7	3	39%	19%
San Anselmo	25	27	10	11	40%	41%
San Rafael	20	33	2	3	10%	9%
Sausalito	30	27	3	5	10%	19%
Tiburon	53	60	16	13	30%	22%
Total	315	355	89	82	28%	23%

Percent of Homes in Contract
Single Family Homes
For 13 cities in Marin
(not including condos or West Marin)



Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.