

October 2018 Market Report

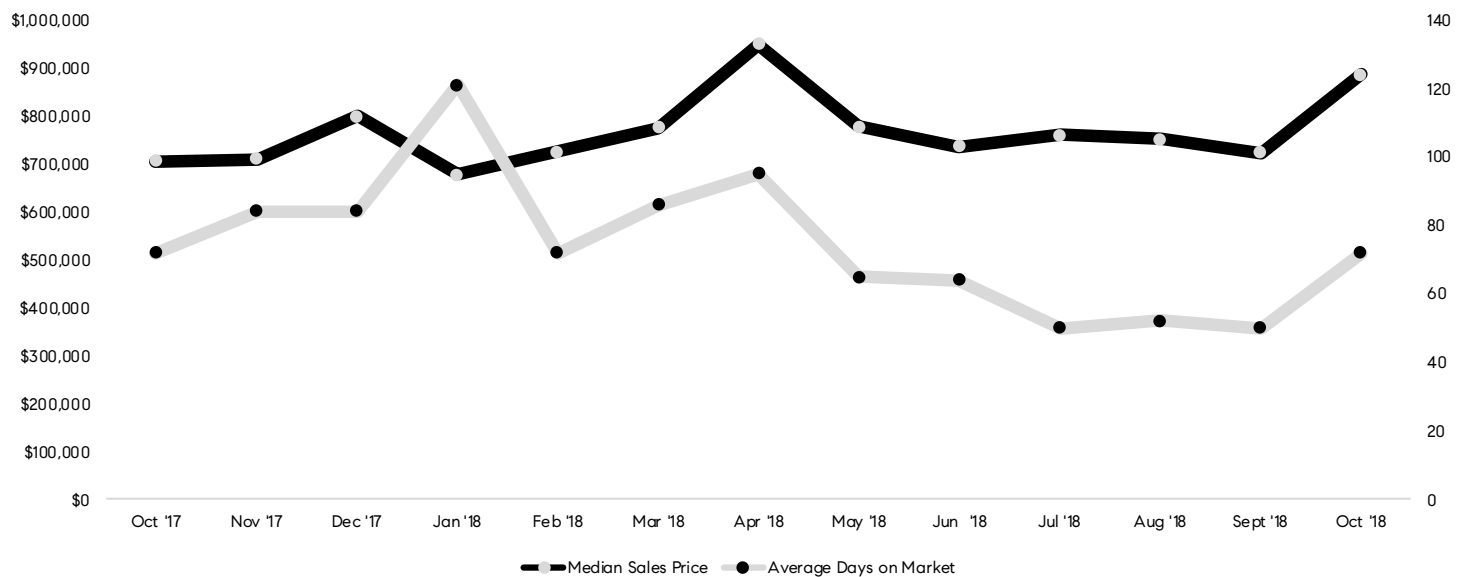
COMPASS

Lake Tahoe > Residences

Year-to-Year Analysis of the Market

	OCT-'18	OCT-'17	% CHANGE
Median Sales Price	\$885,000	\$705,000	Up 25.5%
Average Days on Market	72	72	Unchanged
Number of Homes for Sale	535	563	Down 5.0%
Percent Under Contract	17.8%	22.0%	Down 4.2 Percentage Points
Average Sold Price/Original Price	94.4%	93.2%	Up 1.2%
Average Price per Square Foot	\$500	\$440	Up 13.6%

Median Sales Price and Days on Market Comparison



Source: Terradatum, November 6, 2018