

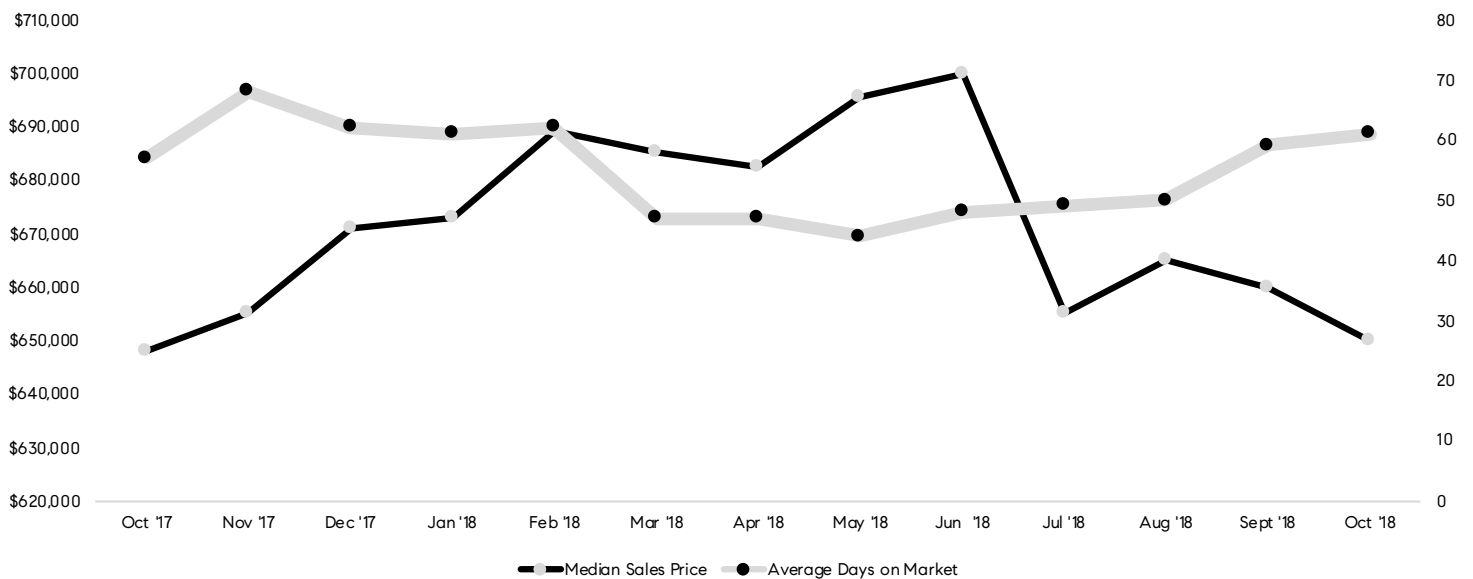
October 2018 Market Report

Sonoma County > Residences

Year-to-Year Analysis of the Market

	OCT-'18	OCT-'17	% CHANGE
Median Sales Price	\$650,000	\$648,000	Up 0.3%
Average Days on Market	61	57	4 Days Slower
Number of Homes for Sale	1,585	1,361	Up 16.5%
Percent Under Contract	24.9%	33.9%	Down 4 Percentage Points
Average Sold Price/Original Price	94.3%	97.6%	Down 3.3%
Average Price per Square Foot	\$445	\$422	Up 5.5%

Median Sales Price and Days on Market Comparison



Source: Terradatum, November 6, 2018