

November 2018 Market Report

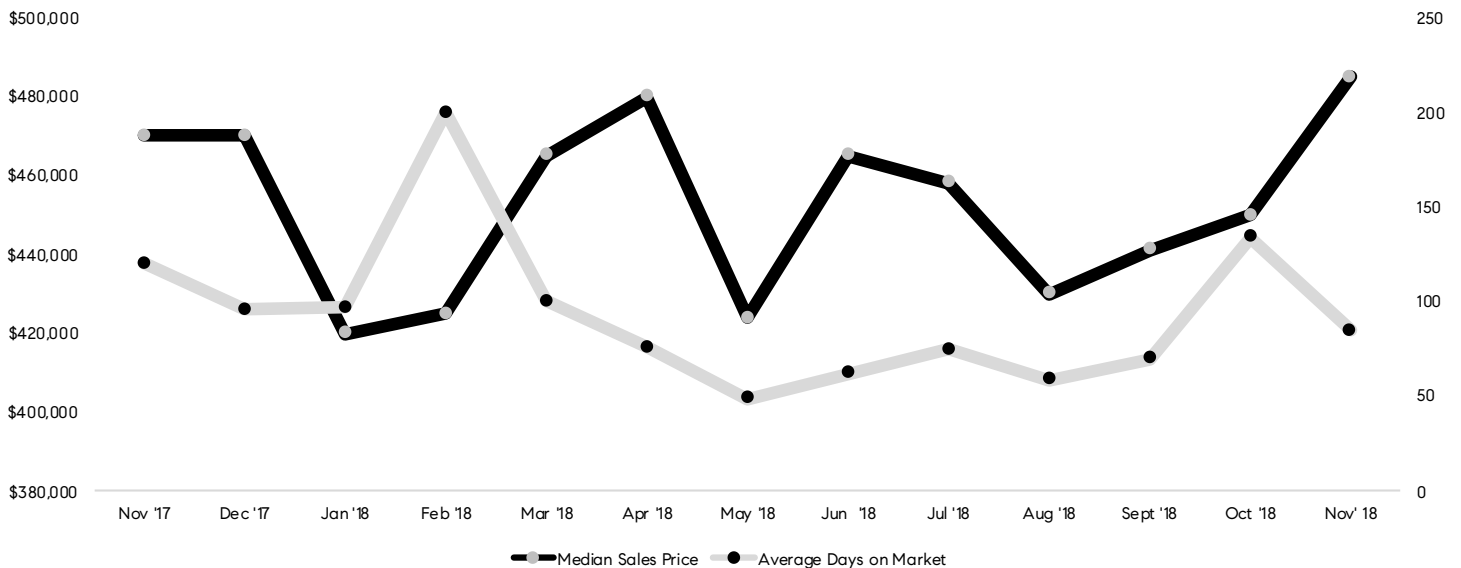
COMPASS

Lake Tahoe > Condominiums

Year-to-Year Analysis of the Market

	NOV-'18	NOV-'17	% CHANGE
Median Sales Price	\$485,000	\$470,000	Up 3.2%
Average Days on Market	85	120	35 Days Faster
Number of Homes for Sale	165	166	Down 0.6%
Percent Under Contract	15.6%	15.1%	Up 0.5 Percentage Points
Average Sold Price/Original Price	94.5%	96.4%	Down 1.9%
Average Price per Square Foot	\$463	\$381	Up 21.5%

Median Sales Price and Days on Market Comparison



Source: Terradatum, December 6, 2018

Defining Tahoe/Truckee: Our real estate markets in the Lake Tahoe/Truckee region include the communities of Alpine Meadows, Donner Lake, Donner Summit, Lahontan, Martis Valley, North Shore Lake Tahoe, Northstar, Squaw Valley, Tahoe City, Tahoe Donner, Truckee, and the West Shore of Lake Tahoe. Sales data includes condominiums in these communities.