

November 2018 Market Report

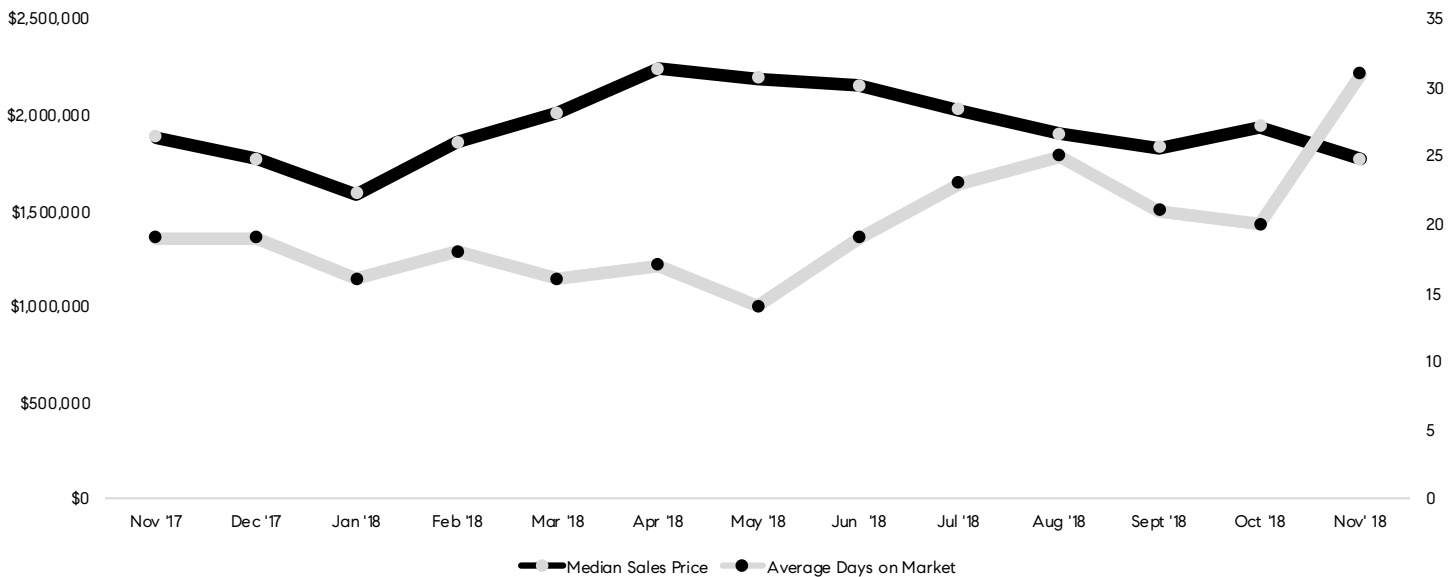
COMPASS

Mid-Peninsula > Residences

Year-to-Year Analysis of the Market

	NOV-'18	NOV-'17	% CHANGE
Median Sales Price	\$1,770,000	\$1,885,000	Down 6.1%
Average Days on Market	31	19	12 Days Slower
Number of Homes for Sale	186	120	Up 55.0%
Percent Under Contract	34.5%	43.1%	Down 8.6 Percentage Points
Average Sold Price/List Price	98.9%	102.8%	Down 3.9%
Average Price per Square Foot	\$1,026	\$970	Up 5.8%

Median Sales Price and Days on Market Comparison



Source: Terradata, December 6, 2018

Defining the Mid-Peninsula: Our real estate markets in the Mid-Peninsula subregion include the cities of Burlingame (excluding Ingold Millsdale Industrial Center), Hillsborough, and San Mateo (excluding the North Shoreview/Dore Cavanaugh area). Sales data includes all single-family homes in these communities.