

MAY 2018 MARKET REPORT

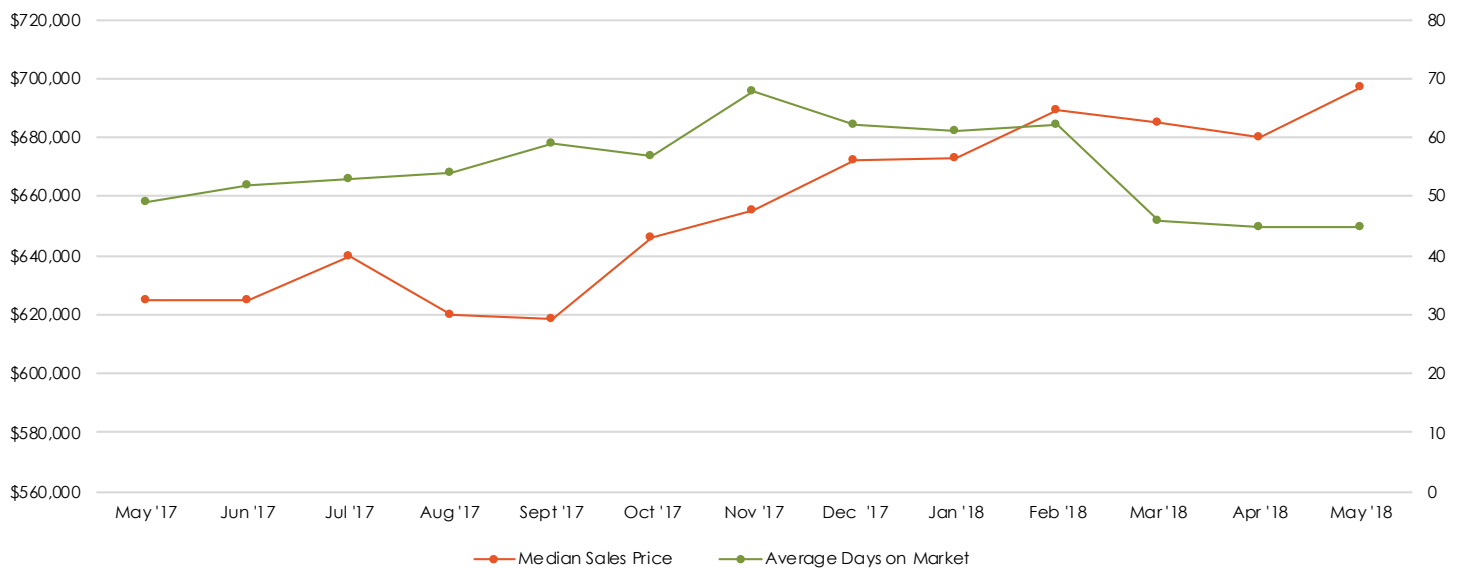
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SONOMA COUNTY > RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	MAY-'18	MAY-'17	CHANGE
Median Sales Price	\$697,000	\$625,000	Up 11.5%
Average Days on Market	45	49	4 Days Faster
Number of Homes for Sale	1,317	1,389	Down 5.2%
Percent Under Contract	35.2%	34.8%	Up 0.4 Percentage Points
Average Sold Price/Original Price	98.4%	97.7%	Up 0.7%
Average Price per Square Foot	\$461	\$428	Up 7.7%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, June 6, 2018

Defining Sonoma County: Sales data in the table and chart above includes all single-family homes and farms and ranches in Sonoma County.