

MAY 2018 MARKET REPORT

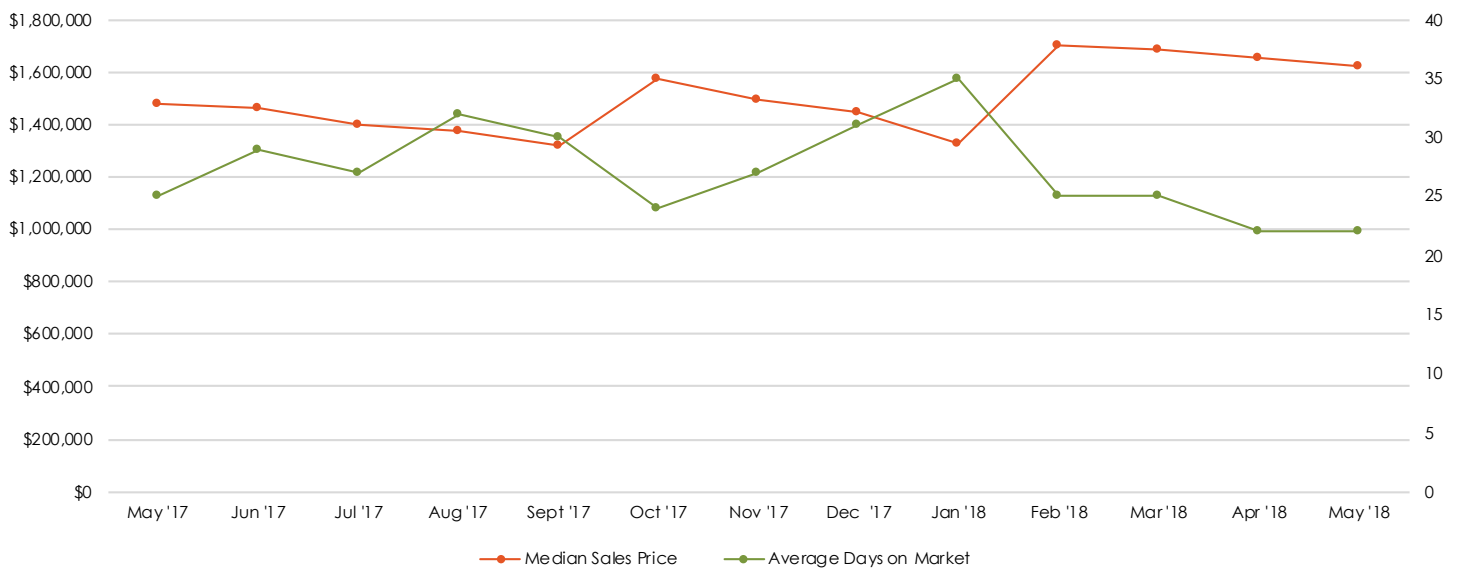
**PACIFIC
UNION**
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SAN FRANCISCO > SINGLE FAMILY RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	MAY-'18	MAY-'17	CHANGE
Median Sales Price	\$1,625,000	\$1,475,000	Up 10.2%
Average Days on Market	22	25	3 Days Faster
Number of Homes for Sale	546	653	Down 16.4%
Percent Under Contract	49.3%	36.6%	Up 12.7 Percentage Points
Average Sold Price/Original Price	114.4%	110.2%	Up 4.2%
Average Price per Square Foot	\$1,010	\$939	Up 7.6%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, June 6, 2018.