

# MAY 2018 MARKET REPORT

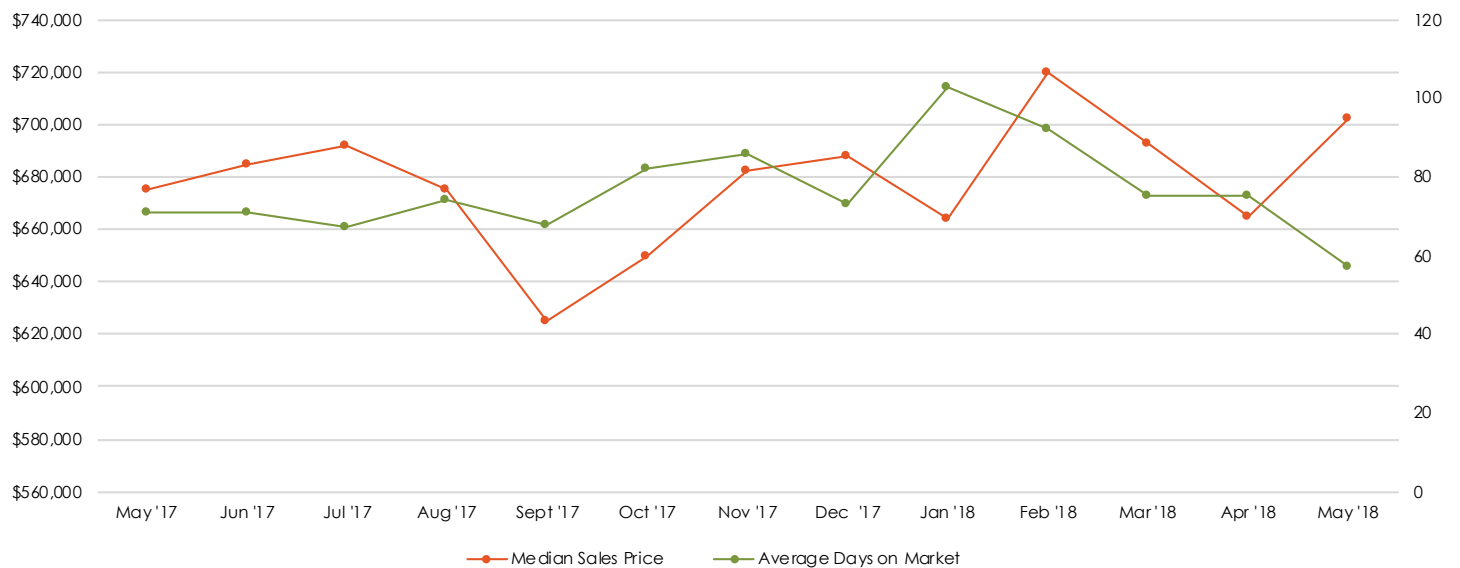
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## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	MAY-'18	MAY-'17	CHANGE
Median Sales Price	\$702,500	\$675,330	Up 4.0%
Average Days on Market	57	71	14 Days Faster
Number of Homes for Sale	480	490	Down 2.0%
Percent Under Contract	24.6%	26.3%	Down 1.7 Percentage Points
Average Sold Price/Original Price	95.9%	96.6%	Down 0.7%
Average Price per Square Foot	\$525	\$502	Up 4.6%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, June 6, 2018.

**Defining Napa County:** Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data in the table and chart above includes all single-family homes in Napa County.