

JULY 2018 MARKET REPORT

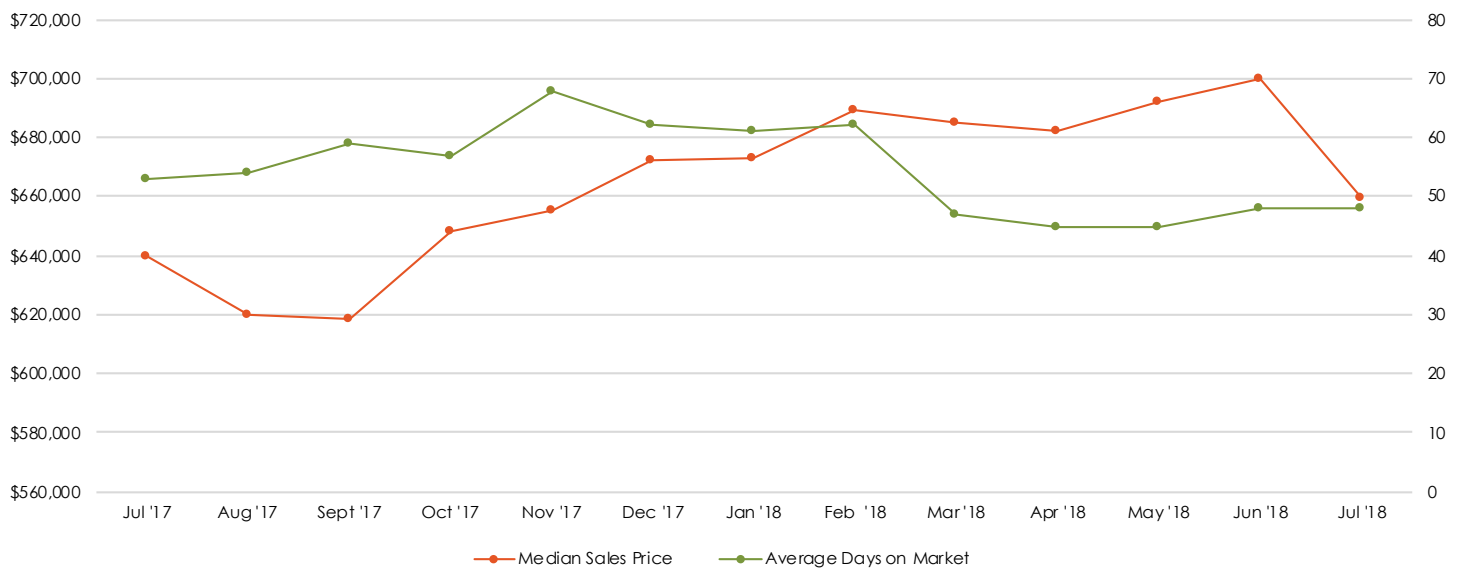
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SONOMA COUNTY > RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JUL-'18	JUL-'17	CHANGE
Median Sales Price	\$659,750	\$640,000	Up 3.1%
Average Days on Market	48	53	5 Days Faster
Number of Homes for Sale	2,219	1,843	Up 20.4%
Percent Under Contract	28.7%	33.0%	Down 4.3 Percentage Points
Average Sold Price/Original Price	97.7%	98.2%	Down 0.5%
Average Price per Square Foot	\$463	\$417	Up 11.0%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, August 6, 2018

Defining Sonoma County: Sales data in the table and chart above includes all single-family homes and farms and ranches in Sonoma County.