

JULY 2018 MARKET REPORT

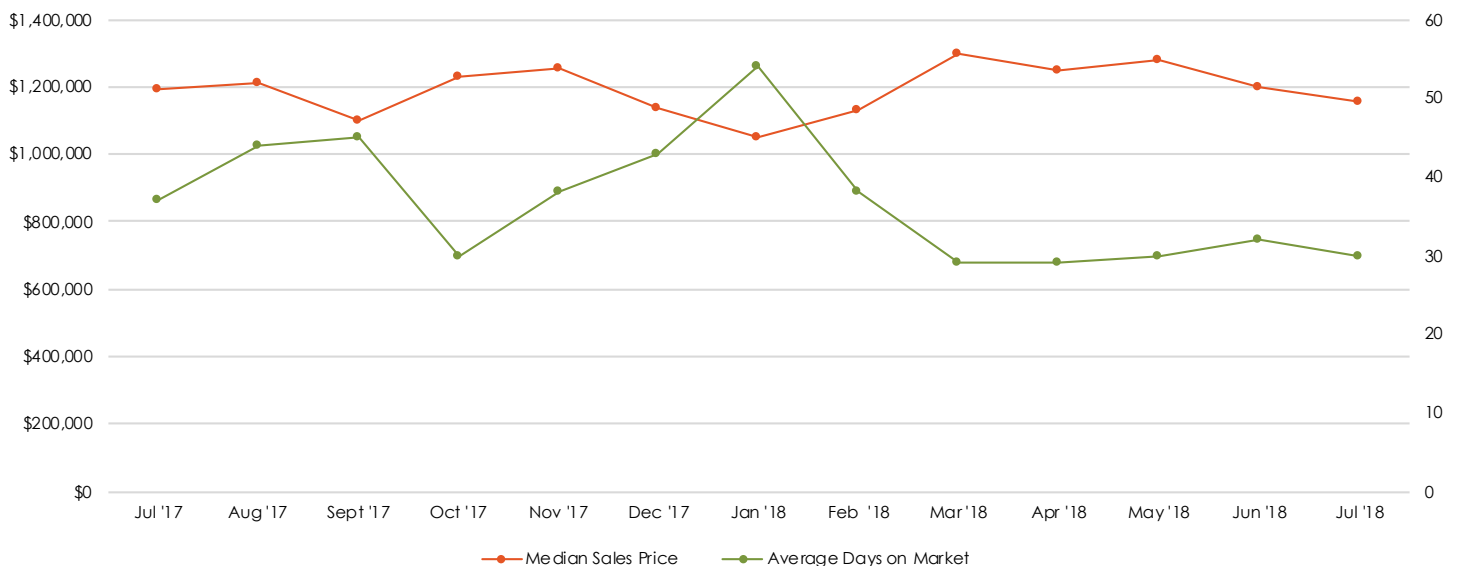
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YEAR-TO-YEAR ANALYSIS OF THE MARKET

| | JUL-'18 | JUL-'17 | CHANGE |
|-----------------------------------|-------------|-------------|---------------------------|
| Median Sales Price | \$1,158,333 | \$1,195,000 | Down 3.2% |
| Average Days on Market | 30 | 37 | 7 Days Faster |
| Number of Homes for Sale | 572 | 655 | Down 12.7% |
| Percent Under Contract | 35.7% | 25.2% | Up 10.5 Percentage Points |
| Average Sold Price/Original Price | 106.5% | 103.9% | Up 2.6% |
| Average Price per Square Foot | \$1,127 | \$1,091 | Up 3.3% |

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, August 6, 2018