

# JULY 2018 MARKET REPORT

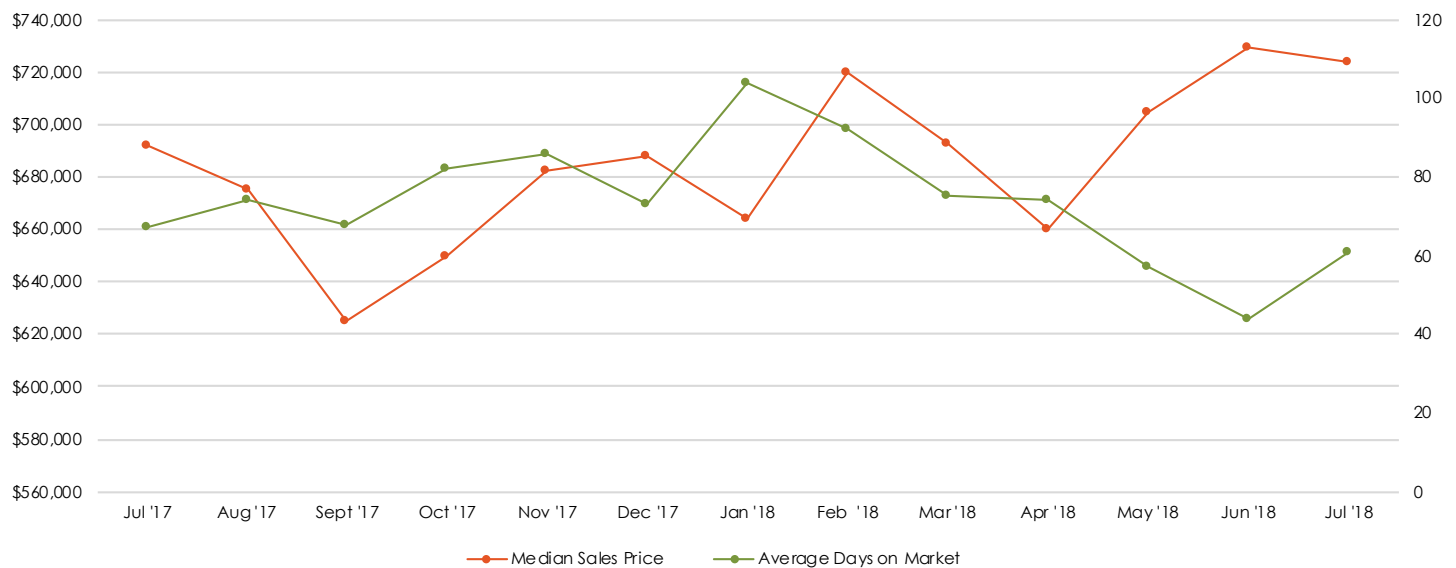
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## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JUL-'18	JUL-'17	CHANGE
Median Sales Price	\$723,500	\$692,250	Up 4.5%
Average Days on Market	61	67	6 Days Faster
Number of Homes for Sale	525	512	Up 2.5%
Percent Under Contract	24.8%	18.4%	Up 6.4 Percentage Points
Average Sold Price/Original Price	95.3%	93.8%	Up 1.5%
Average Price per Square Foot	\$517	\$448	Up 15.4%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, August 6, 2018.

**Defining Napa County:** Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data in the table and chart above includes all single-family homes in Napa County.