

# JULY 2018 MARKET REPORT

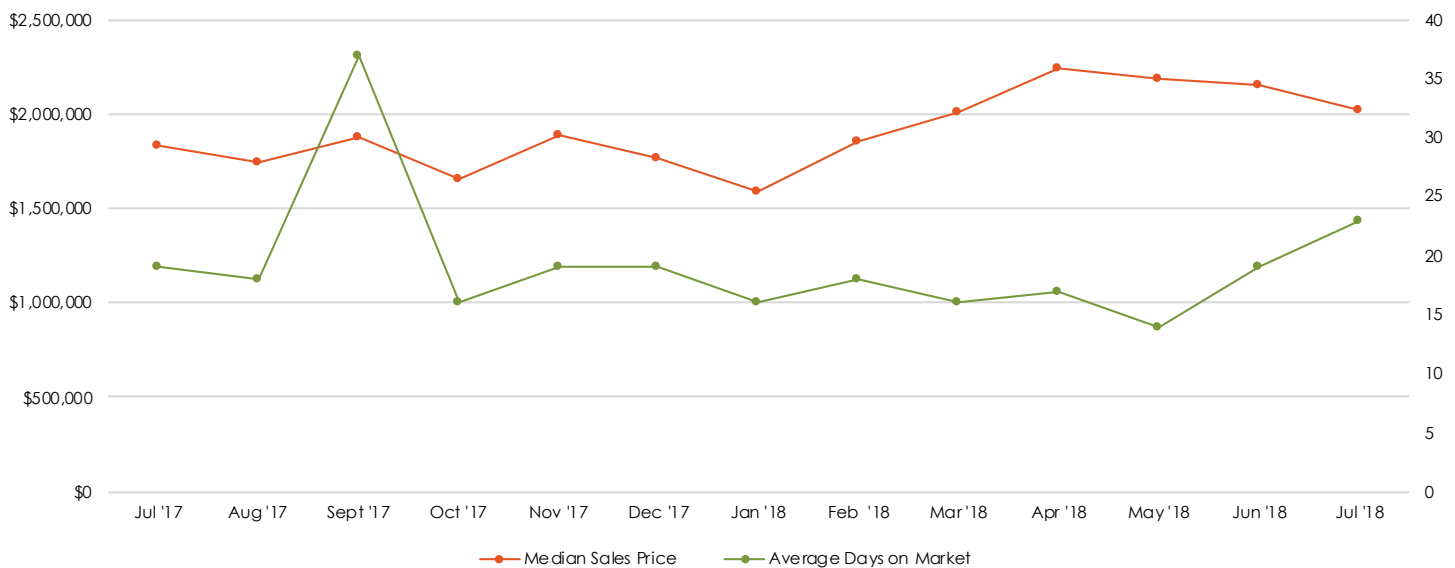
**PACIFIC  
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MID-PENINSULA > RESIDENCES

## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JUL-'18	JUL-'17	CHANGE
Median Sales Price	\$2,025,000	\$1,835,000	Up 10.4%
Average Days on Market	23	19	4 Days Slower
Number of Homes for Sale	185	153	Up 20.9%
Percent Under Contract	44.9%	49.1%	Down 4.2 Percentage Points
Average Sold Price/Original Price	100.0%	106.2%	Down 6.2%
Average Price per Square Foot	\$1,024	\$985	Up 4.0%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, August 6, 2018

**Defining the Mid-Peninsula:** Our real estate markets in the Mid-Peninsula subregion include the cities of Burlingame (excluding Ingold Millsdale Industrial Center), Hillsborough, and San Mateo (excluding the North Shoreview/Dore Cavanaugh area). Sales data in the table and chart above includes all single-family homes in these communities.