

JULY 2018 MARKET REPORT

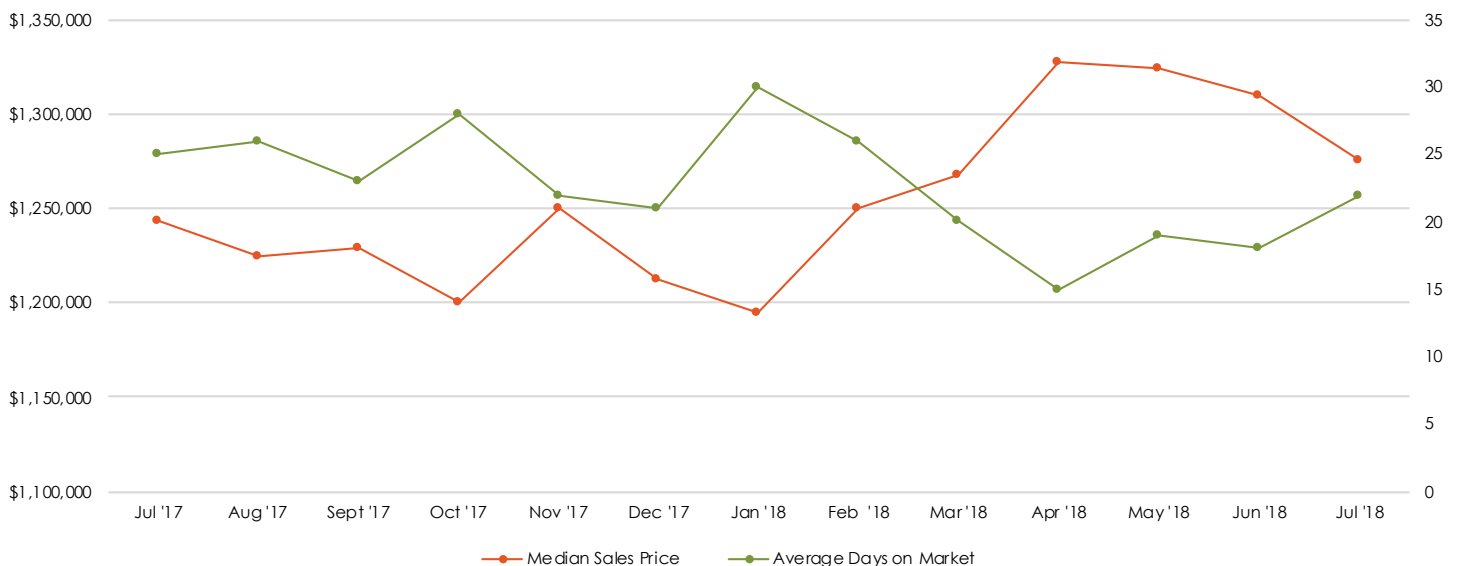
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YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JUL-'18	JUL-'17	CHANGE
Median Sales Price	\$1,275,000	\$1,243,000	Up 2.6%
Average Days on Market	22	25	3 Days Faster
Number of Homes for Sale	809	915	Down 11.6%
Percent Under Contract	34.4%	36.3%	Down 1.9 Percentage Points
Average Sold Price/Original Price	98.5%	99.7%	Down 1.2%
Average Price per Square Foot	\$504	\$535	Up 6.2%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, August 6, 2018

Defining Contra Costa County: Our real estate markets in Contra Costa County include the cities of Alamo, Blackhawk, Danville, Diablo, Lafayette, Moraga, Orinda, Pleasant Hill, San Ramon, and Walnut Creek. Sales data in the table and chart above includes single-family homes in these communities.