

January 2019 Market Report

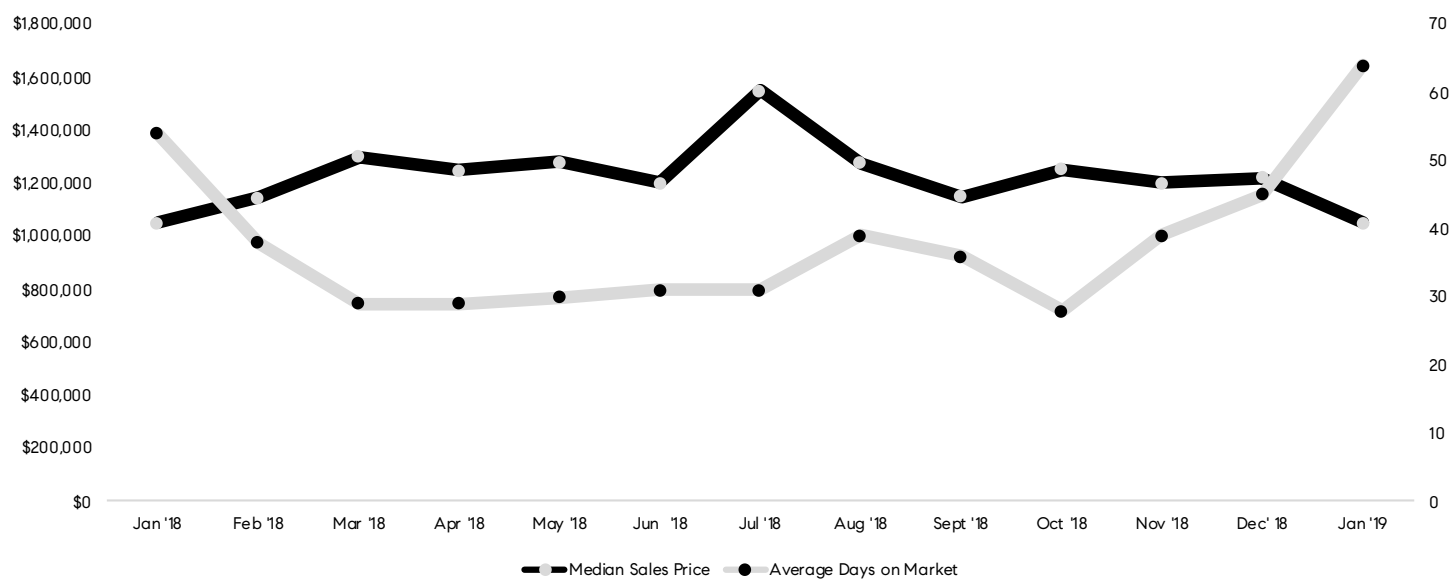
COMPASS

San Francisco > Condominiums

Year-to-Year Analysis of the Market

| | JAN-'19 | JAN-'18 | % CHANGE |
|-----------------------------------|-------------|-------------|----------------------------|
| Median Sales Price | \$1,050,000 | \$1,050,000 | Unchanged |
| Average Days on Market | 64 | 54 | 10 Days Slower |
| Number of Homes for Sale | 501 | 606 | Down 17.3% |
| Percent Under Contract | 23.2% | 24.8% | Down 1.6 Percentage Points |
| Average Sold Price/Original Price | 98.1% | 101.0% | Down 2.9% |
| Average Price per Square Foot | \$1,031 | \$1,090 | Down 5.4% |

Median Sales Price and Days on Market Comparison



Source: Tracdatum, February 6, 2019

Defining San Francisco: Sales data includes condominiums in San Francisco County.