

January 2019 Market Report

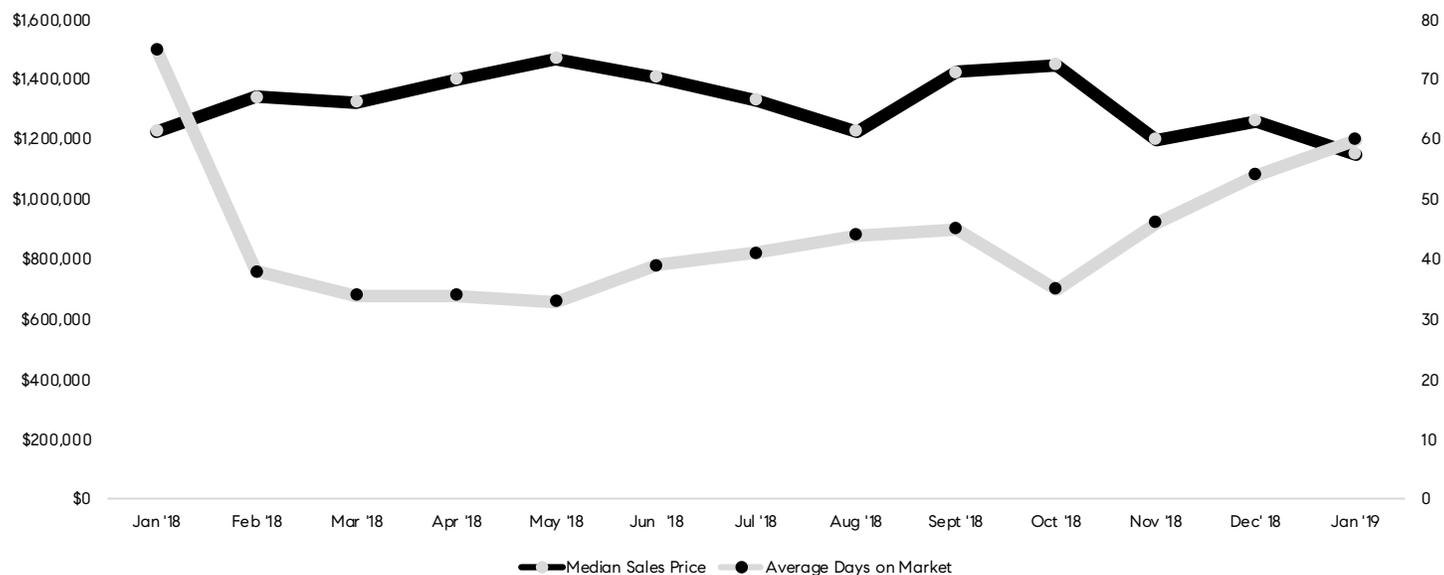
COMPASS

Marin County > Residences

Year-to-Year Analysis of the Market

	JAN-'19	JAN-'18	% CHANGE
Median Sales Price	\$1,150,000	\$1,225,000	Down 6.1%
Average Days on Market	60	75	15 Days Faster
Number of Homes for Sale	298	258	Up 15.5%
Percent Under Contract	31.2%	31.0%	Up 0.2 Percentage Points
Average Sold Price/Original Price	93.2%	92.7%	Up 0.5%
Average Price per Square Foot	\$676	\$717	Down 5.7%

Median Sales Price and Days on Market Comparison



Source: Terradatum, February 6, 2019.

Defining Marin County: Our real estate markets in Marin County include the cities of Belvedere, Corte Madera, Fairfax, Greenbrae, Kentfield, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, and Tiburon. Sales data includes single-family homes in these communities.