

# JANUARY 2018 MARKET REPORT

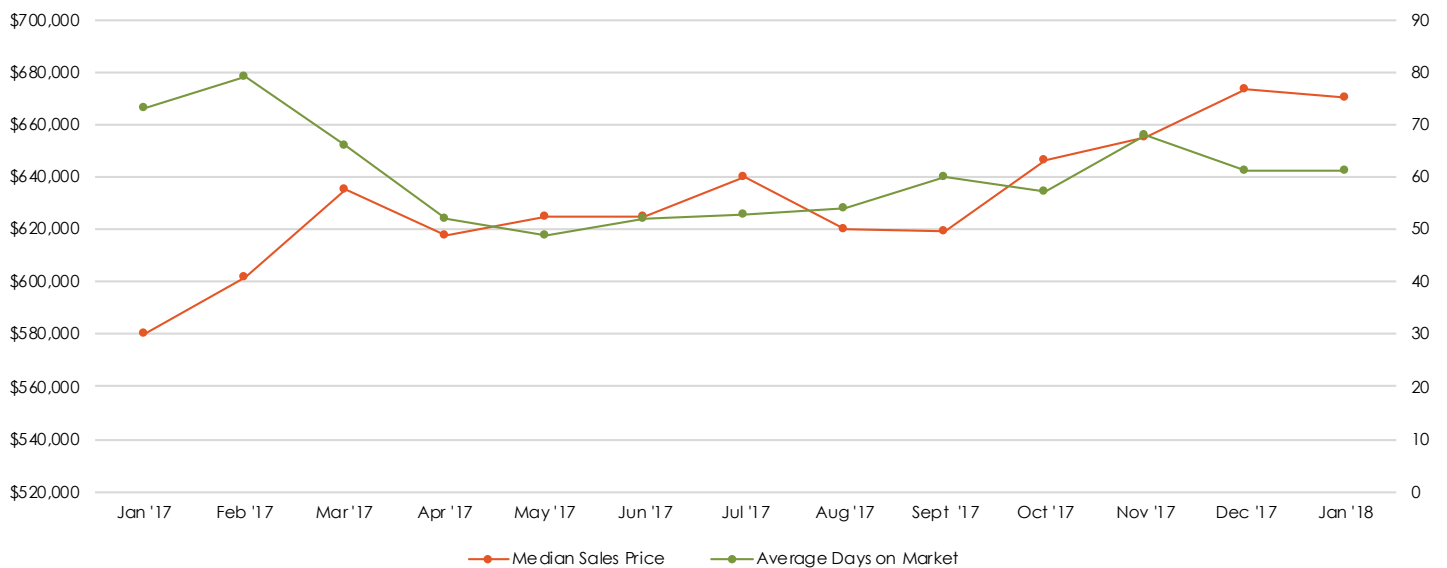
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## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JAN-'18	JAN-'17	CHANGE
Median Sales Price	\$670,000	\$580,000	Up 15.5%
Average Days on Market	61	73	12 Days Faster
Number of Homes For Sale	752	883	Down 14.8%
Percent Under Contract	38.2%	28.7%	Up 9.5 Percentage Points
Average Sold Price/Original Price	97.6%	99.6%	Down 2.0%
Average Price Per Square Foot	\$429	\$395	Up 8.6%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, February 6, 2018

**Defining Sonoma County:** Sales data in the table and chart above includes all single-family homes and farms and ranches in Sonoma County.