

JANUARY 2018 MARKET REPORT

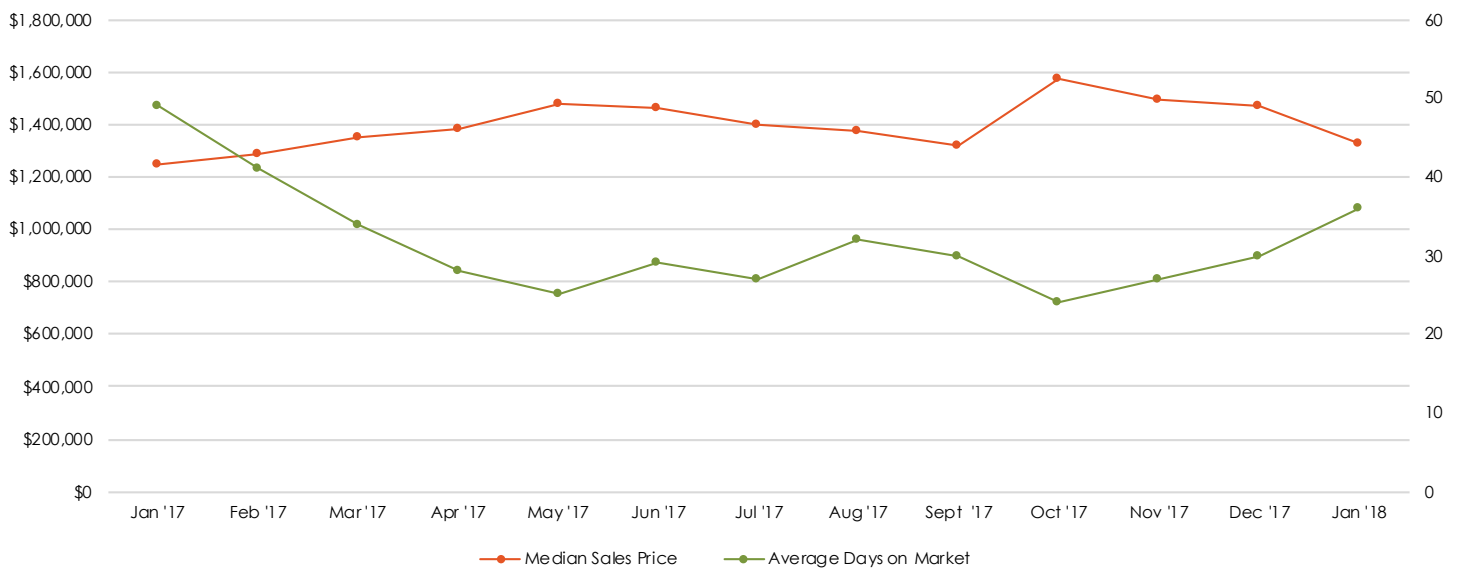
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SAN FRANCISCO > SINGLE FAMILY RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JAN-'18	JAN-'17	CHANGE
Median Sales Price	\$1,330,000	\$1,250,000	Up 6.4%
Average Days on Market	36	49	13 Days Faster
Number of Homes For Sale	260	385	Down 32.5%
Percent Under Contract	32.4%	26.5%	Up 5.9 Percentage Points
Average Sold Price/Original Price	108.1%	104.1%	Up 4.0%
Average Price Per Square Foot	\$910	\$859	Up 5.9%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, February 6, 2018.