

# JANUARY 2018 MARKET REPORT

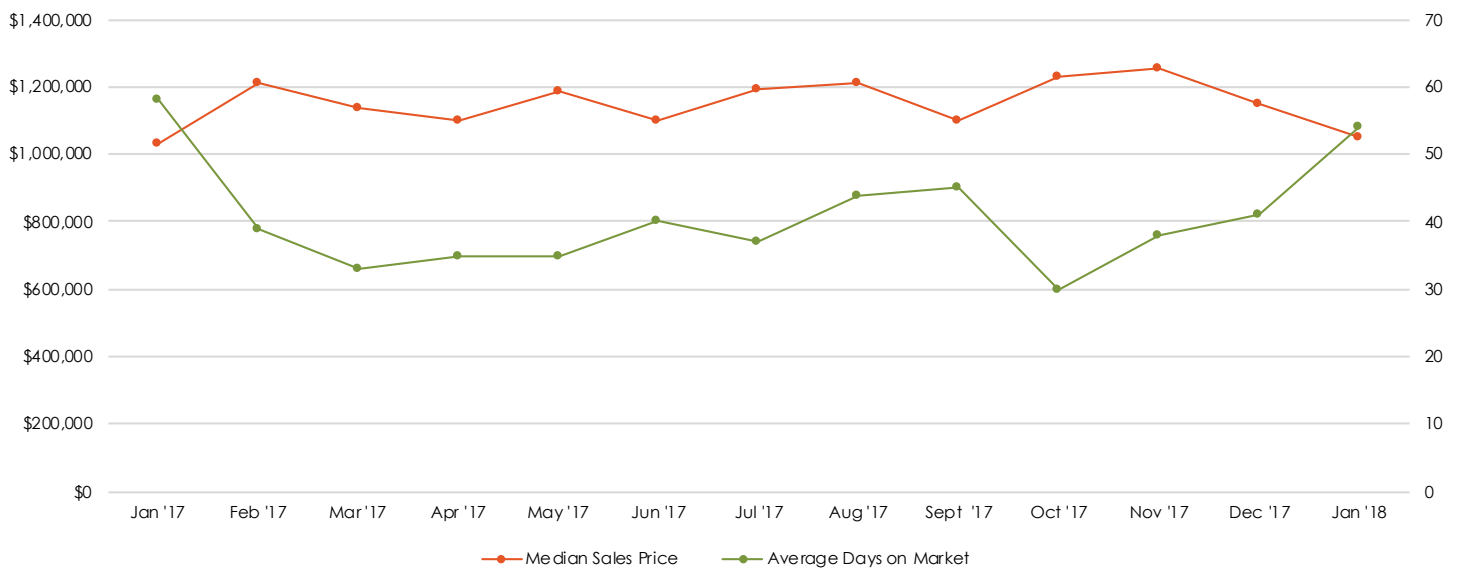
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## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JAN-'18	JAN-'17	CHANGE
Median Sales Price	\$1,050,000	\$1,035,000	Up 1.4%
Average Days on Market	54	58	4 Days Faster
Number of Homes For Sale	451	562	Down 19.8%
Percent Under Contract	33.8%	21.2%	Up 12.6 Percentage Points
Average Sold Price/Original Price	101.6%	98.5%	Up 3.1%
Average Price Per Square Foot	\$1,081	\$983	Up 10.0%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, February 6, 2018