

JANUARY 2018 MARKET REPORT

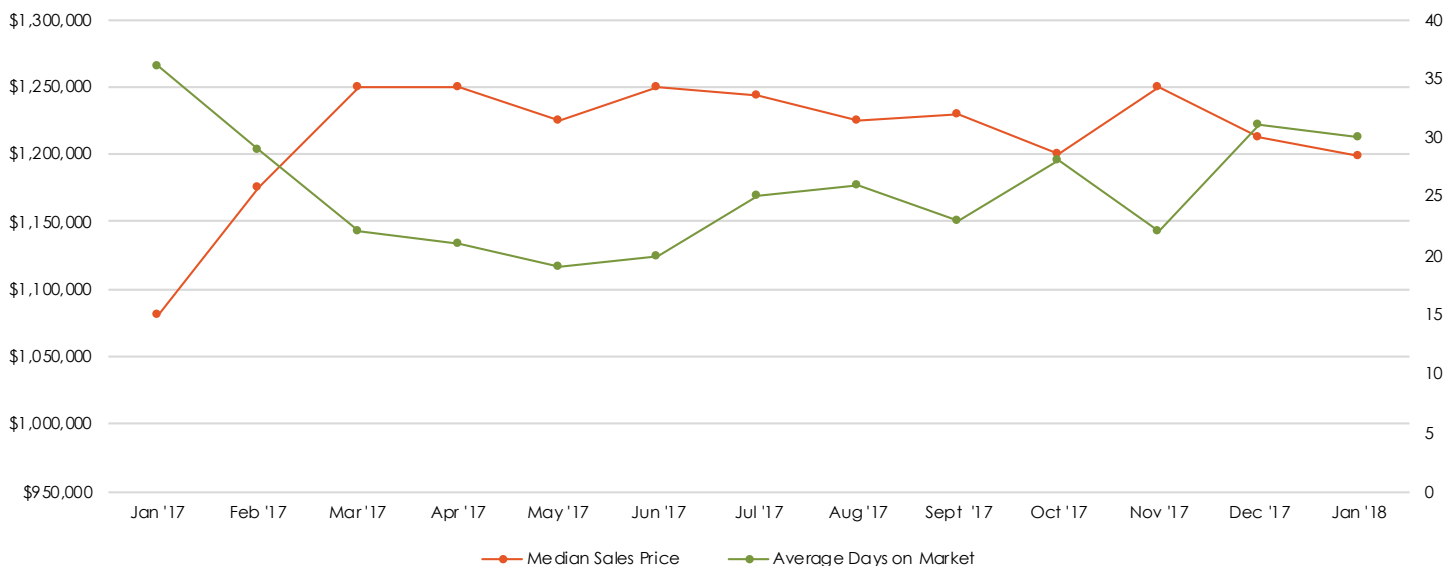
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CONTRA COSTA > RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	JAN-'18	JAN-'17	CHANGE
Median Sales Price	\$1,199,000	\$1,081,000	Up 10.9%
Average Days on Market	30	36	6 Days Faster
Number of Homes For Sale	425	492	Down 13.6%
Percent Under Contract	37.6%	27.4%	Up 10.2 Percentage Points
Average Sold Price/Original Price	99.2%	97.1%	Up 2.1%
Average Price Per Square Foot	\$490	\$454	Up 7.9%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, February 6, 2018

Defining Contra Costa County: Our real estate markets in Contra Costa County include the cities of Alamo, Blackhawk, Danville, Diablo, Lafayette, Moraga, Orinda, Pleasant Hill, San Ramon, and Walnut Creek. Sales data in the table and chart above includes single-family homes in these communities.