

FEBRUARY 2018 MARKET REPORT

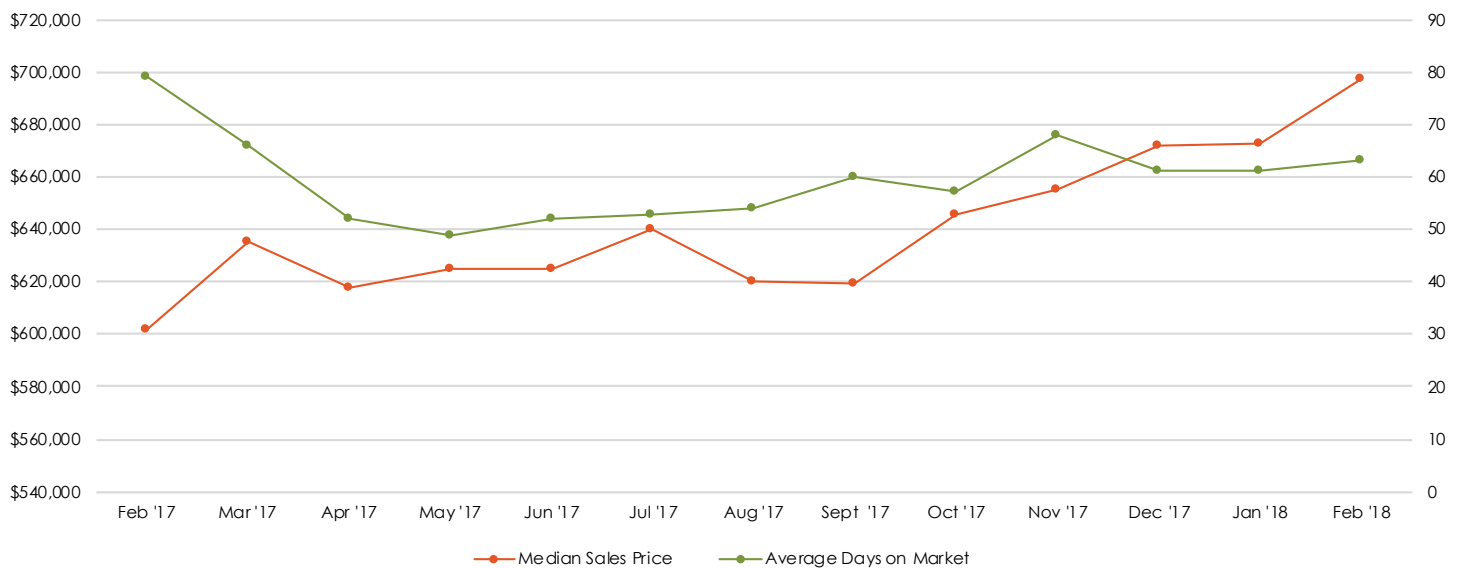
**PACIFIC
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SONOMA COUNTY > RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	FEB-'18	FEB-'17	CHANGE
Median Sales Price	\$697,000	\$602,000	Up 15.8%
Average Days on Market	63	79	16 Days Faster
Number of Homes for Sale	841	910	Down 7.6%
Percent Under Contract	37.8%	33.0%	Up 4.8 Percentage Points
Average Sold Price/Original Price	97.7%	95.1%	Up 2.6%
Average Price per Square Foot	\$503	\$406	Up 23.9%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, March 6, 2018

Defining Sonoma County: Sales data in the table and chart above includes all single-family homes and farms and ranches in Sonoma County.