

FEBRUARY 2018 MARKET REPORT

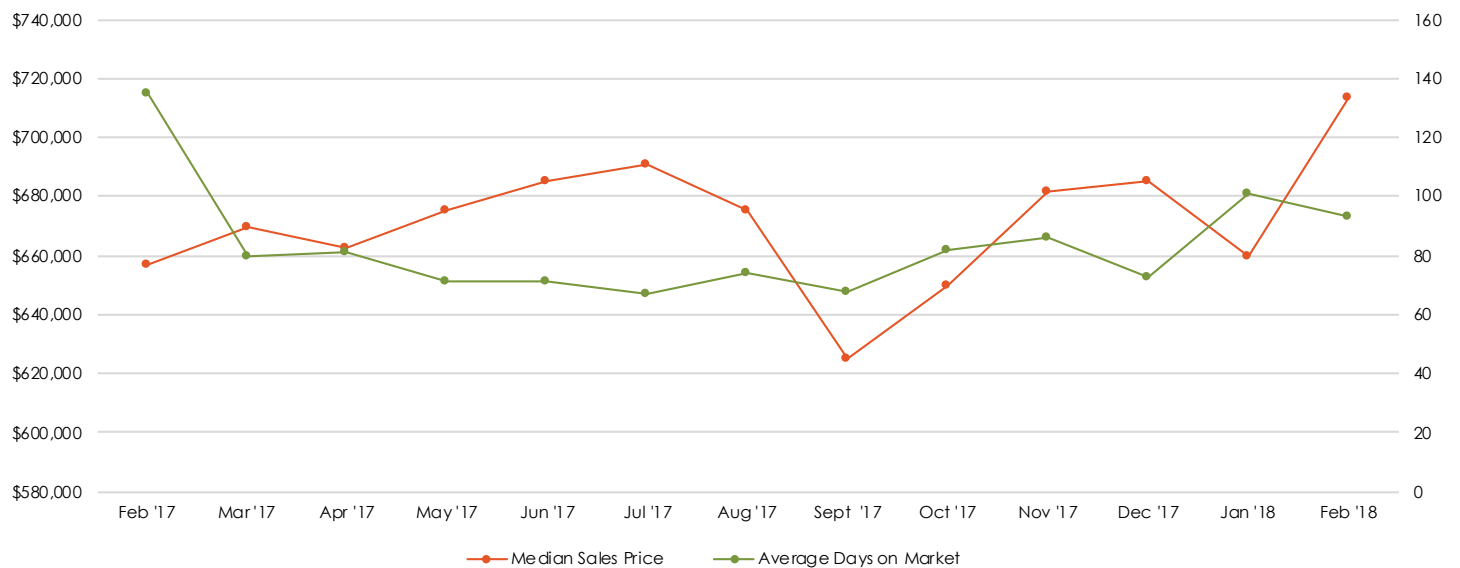
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NAPA COUNTY > RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	FEB-'18	FEB-'17	CHANGE
Median Sales Price	\$714,000	\$657,000	Up 8.6%
Average Days on Market	93	135	42 Days Faster
Number of Homes for Sale	304	360	Down 15.6%
Percent Under Contract	28.6%	23.9%	Up 4.7 Percentage Points
Average Sold Price/Original Price	94.1%	92.9%	Up 1.2%
Average Price per Square Foot	\$448	\$408	Up 9.8%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, March 6, 2018.

Defining Napa County: Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data in the table and chart above includes all single-family homes in Napa County.