

# FEBRUARY 2018 MARKET REPORT

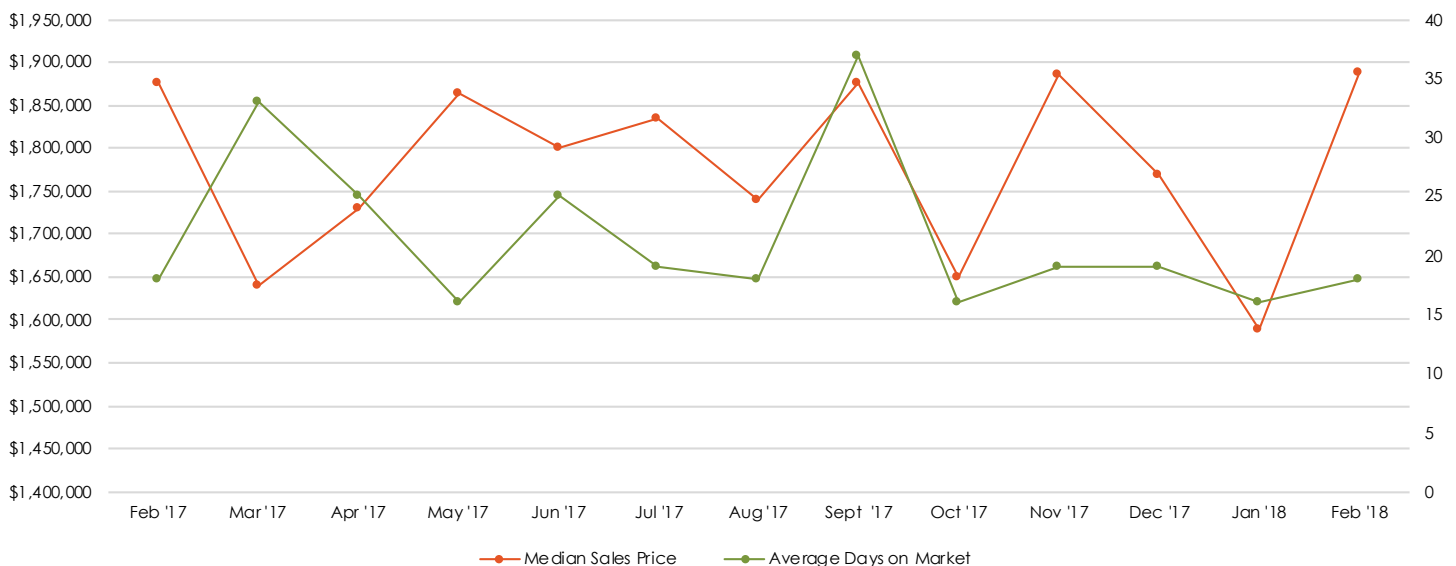
**PACIFIC  
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MID-PENINSULA > RESIDENCES

## YEAR-TO-YEAR ANALYSIS OF THE MARKET

|                                   | FEB-'18     | FEB-'17     | CHANGE                   |
|-----------------------------------|-------------|-------------|--------------------------|
| Median Sales Price                | \$1,887,495 | \$1,876,500 | Up 0.6%                  |
| Average Days on Market            | 18          | 18          | Unchanged                |
| Number of Homes for Sale          | 122         | 113         | Up 8.0%                  |
| Percent Under Contract            | 53.3%       | 47.8%       | Up 5.5 Percentage Points |
| Average Sold Price/Original Price | 108.2%      | 105.1%      | Up 3.1%                  |
| Average Price per Square Foot     | \$1,072     | \$992       | Up 8.1%                  |

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, March 6, 2018

**Defining the Mid-Peninsula:** Our real estate markets in the Mid-Peninsula subregion include the cities of Burlingame (excluding Ingold Millsdale Industrial Center), Hillsborough, and San Mateo (excluding the North Shoreview/Dore Cavanaugh area). Sales data in the table and chart above includes all single-family homes in these communities.