

# FEBRUARY 2018 MARKET REPORT

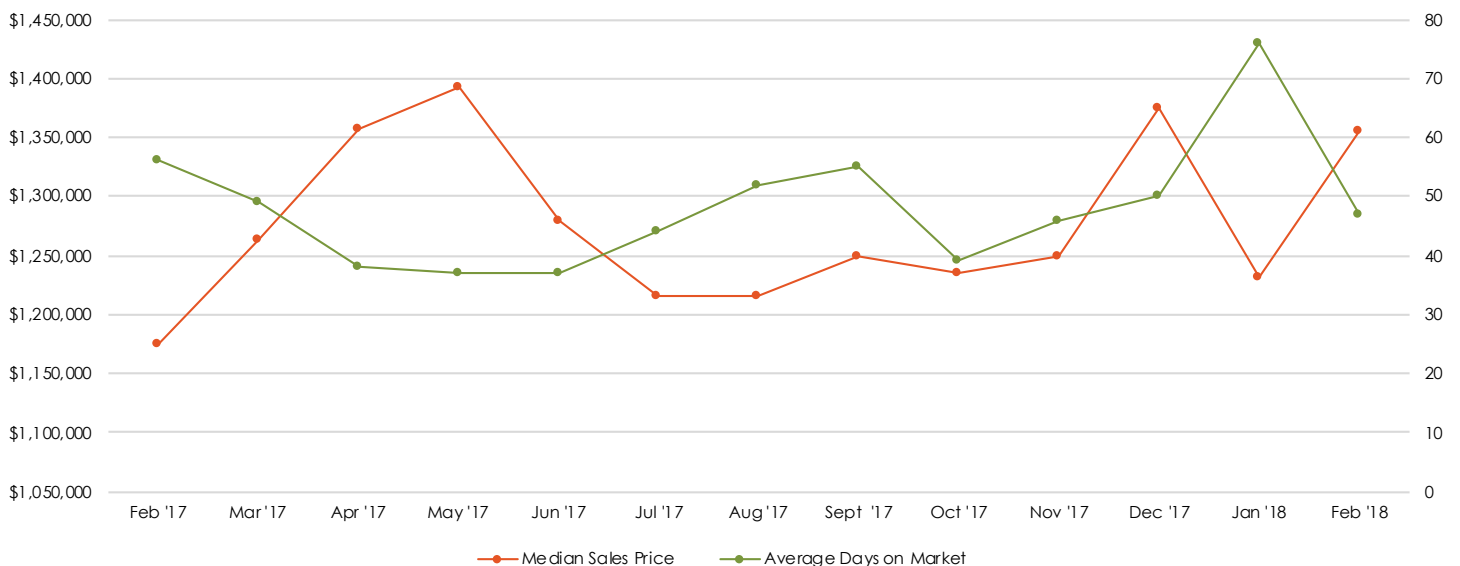
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MARIN COUNTY > RESIDENCES

## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	FEB-'18	FEB-'17	CHANGE
Median Sales Price	\$1,356,000	\$1,175,000	Up 15.4%
Average Days on Market	47	56	9 Days Faster
Number of Homes for Sale	331	368	Down 10.1%
Percent Under Contract	36.3%	35.3%	Up 1.0 Percentage Points
Average Sold Price/Original Price	99.8%	99.4%	Up 0.4%
Average Price per Square Foot	\$700	\$599	Up 16.9%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, March 6, 2018.

**Defining Marin County:** Our real estate markets in Marin County include the cities of Belvedere, Corte Madera, Fairfax, Greenbrae, Kentfield, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, and Tiburon. Sales data in the table and chart above includes single-family homes in these communities.