

# AUGUST 2018 MARKET REPORT

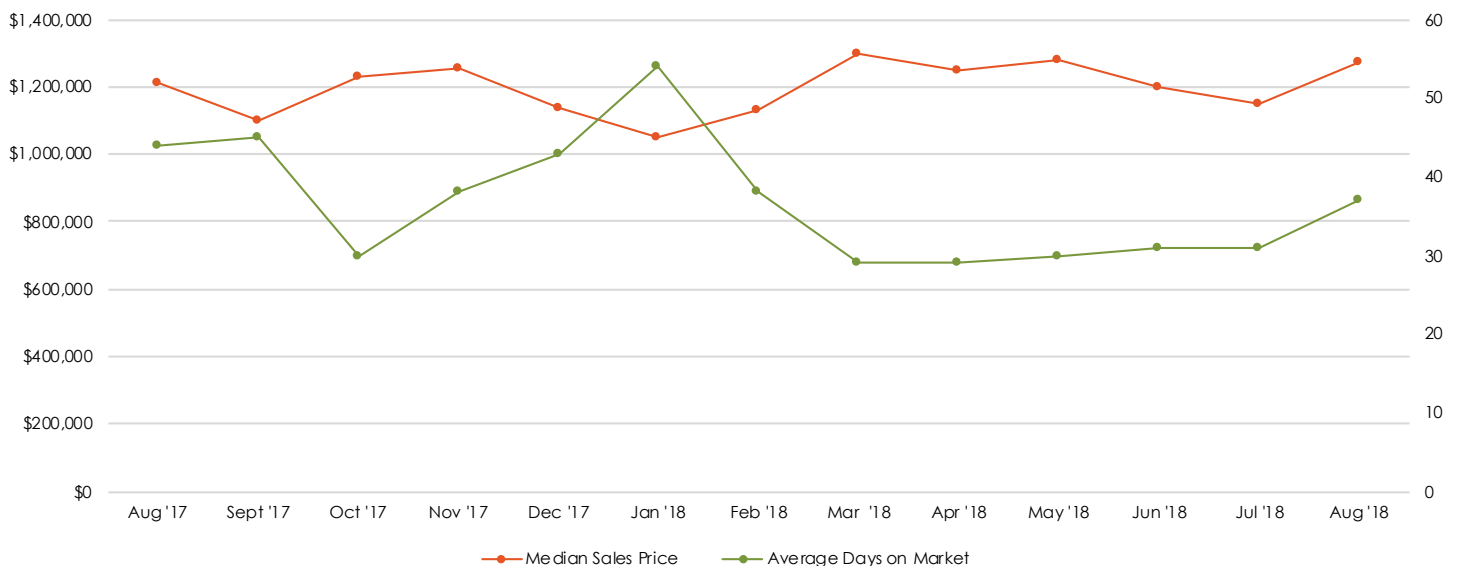
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## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	AUG-'18	AUG-'17	CHANGE
Median Sales Price	\$1,275,000	\$1,210,000	Up 5.4%
Average Days on Market	37	44	7 Days Faster
Number of Homes for Sale	552	675	Down 18.2%
Percent Under Contract	36.8%	25.6%	Up 11.2 Percentage Points
Average Sold Price/Original Price	103.8%	104.3%	Down 0.5%
Average Price per Square Foot	\$1,143	\$1,064	Up 7.4%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, September 7, 2018