

# AUGUST 2018 MARKET REPORT

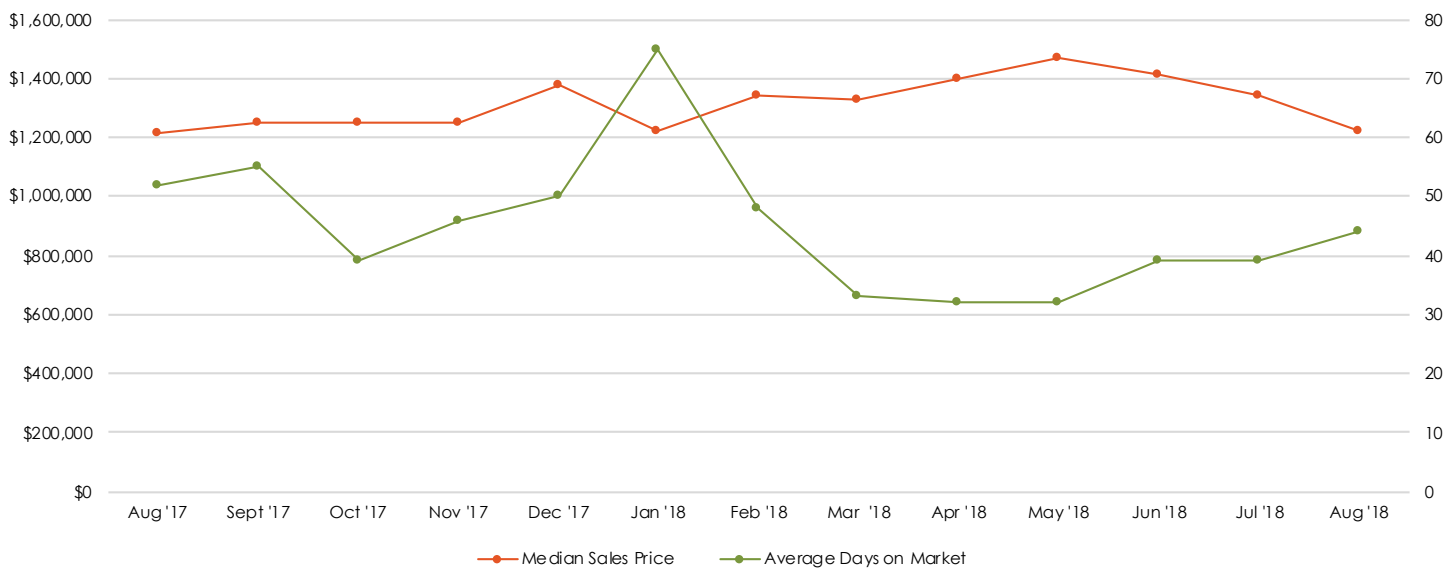
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MARIN COUNTY > RESIDENCES

## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	AUG-'18	AUG-'17	CHANGE
Median Sales Price	\$1,225,000	\$1,215,000	Up 0.8%
Average Days on Market	44	52	8 Days Faster
Number of Homes for Sale	497	487	Up 2.1%
Percent Under Contract	36.0%	34.9%	Up 1.1 Percentage Points
Average Sold Price/Original Price	97.9%	97.6%	Up 0.3%
Average Price per Square Foot	\$685	\$683	Up 0.3%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, September 7, 2018.

**Defining Marin County:** Our real estate markets in Marin County include the cities of Belvedere, Corte Madera, Fairfax, Greenbrae, Kentfield, Larkspur, Mill Valley, Novato, Ross, San Anselmo, San Rafael, Sausalito, and Tiburon. Sales data in the table and chart above includes single-family homes in these communities.