

# AUGUST 2018 MARKET REPORT

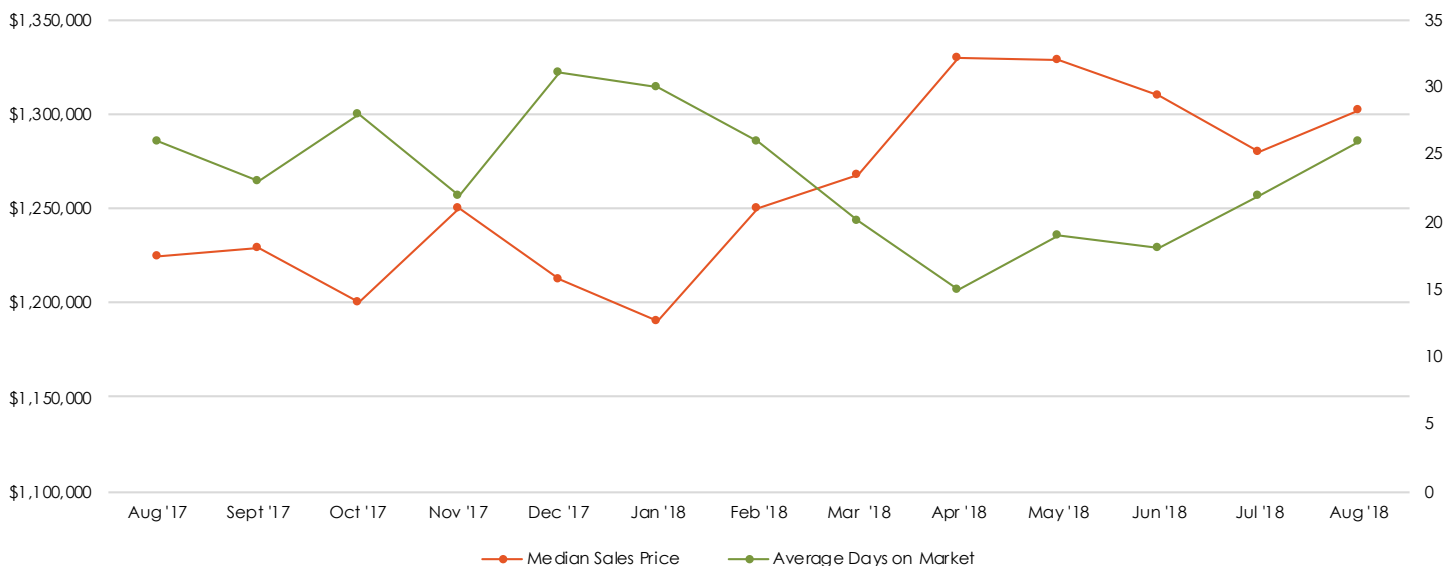
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## YEAR-TO-YEAR ANALYSIS OF THE MARKET

	AUG-'18	AUG-'17	CHANGE
Median Sales Price	\$1,302,500	\$1,225,000	Up 6.3%
Average Days on Market	26	26	Unchanged
Number of Homes for Sale	833	822	Up 1.3%
Percent Under Contract	35.8%	38.1%	Down 2.3 Percentage Points
Average Sold Price/Original Price	98.1%	99.4%	Down 1.3%
Average Price per Square Foot	\$535	\$516	Up 3.7%

## MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, September 7, 2018

**Defining Contra Costa County:** Our real estate markets in Contra Costa County include the cities of Alamo, Blackhawk, Danville, Diablo, Lafayette, Moraga, Orinda, Pleasant Hill, San Ramon, and Walnut Creek. Sales data in the table and chart above includes single-family homes in these communities.