

APRIL 2018 MARKET REPORT

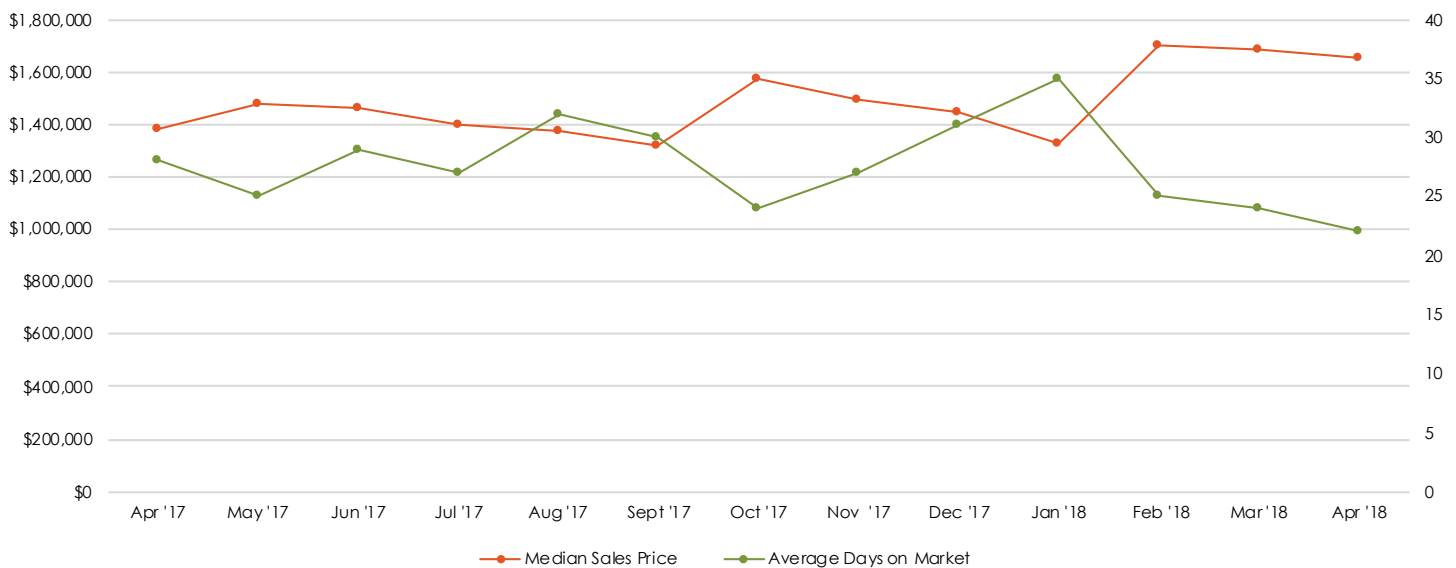
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SAN FRANCISCO > SINGLE FAMILY RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	APRIL-'18	APRIL-'17	CHANGE
Median Sales Price	\$1,650,000	\$1,380,000	Up 19.6%
Average Days on Market	22	28	6 Days Faster
Number of Homes for Sale	495	583	Down 15.1%
Percent Under Contract	42.8%	34.6%	Up 8.2 Percentage Points
Average Sold Price/Original Price	110.7%	108.0%	Up 2.7%
Average Price per Square Foot	\$1,091	\$933	Up 16.9%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, May 4, 2018.