

APRIL 2018 MARKET REPORT

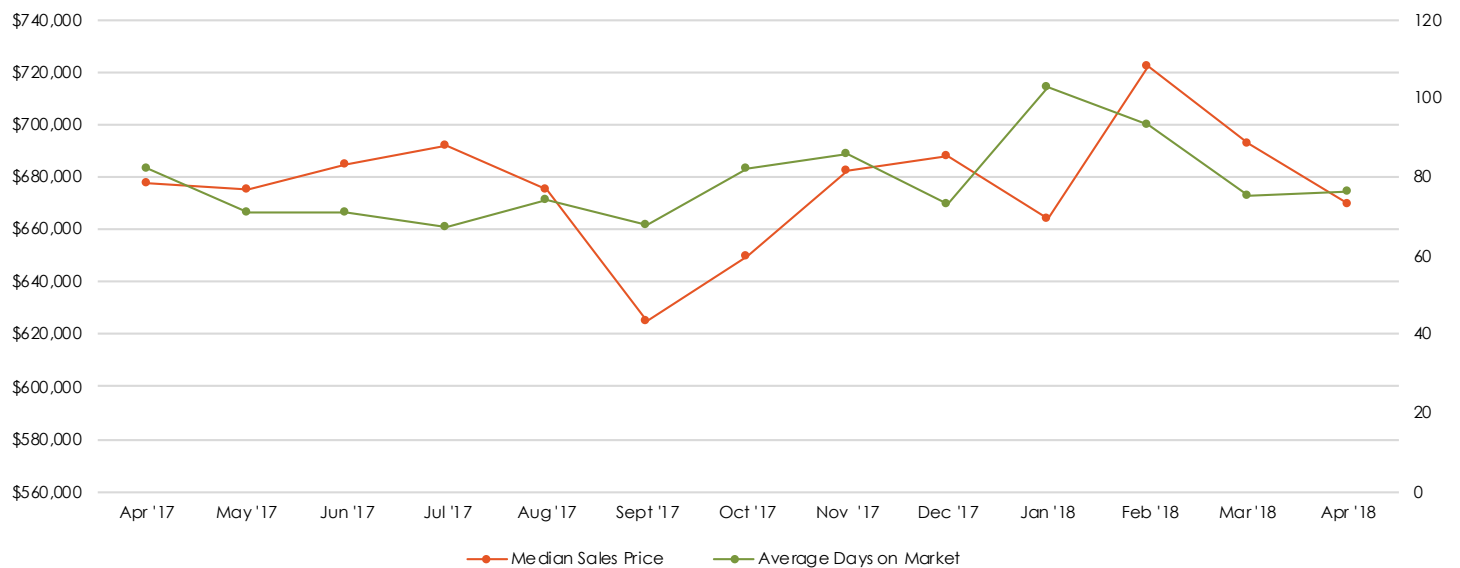
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YEAR-TO-YEAR ANALYSIS OF THE MARKET

	APRIL-'18	APRIL-'17	CHANGE
Median Sales Price	\$670,000	\$677,500	Down 1.1%
Average Days on Market	76	82	6 Days Faster
Number of Homes for Sale	393	466	Down 15.7%
Percent Under Contract	27.5%	27.2%	Up 0.3 Percentage Points
Average Sold Price/Original Price	96.1%	95.0%	Up 1.1%
Average Price per Square Foot	\$509	\$430	Up 18.4%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, May 4, 2018.

Defining Napa County: Our real estate markets in Napa County include the cities of American Canyon, Angwin, Calistoga, Napa, Oakville, Rutherford, St. Helena, and Yountville. Sales data in the table and chart above includes all single-family homes in Napa County.