

APRIL 2018 MARKET REPORT

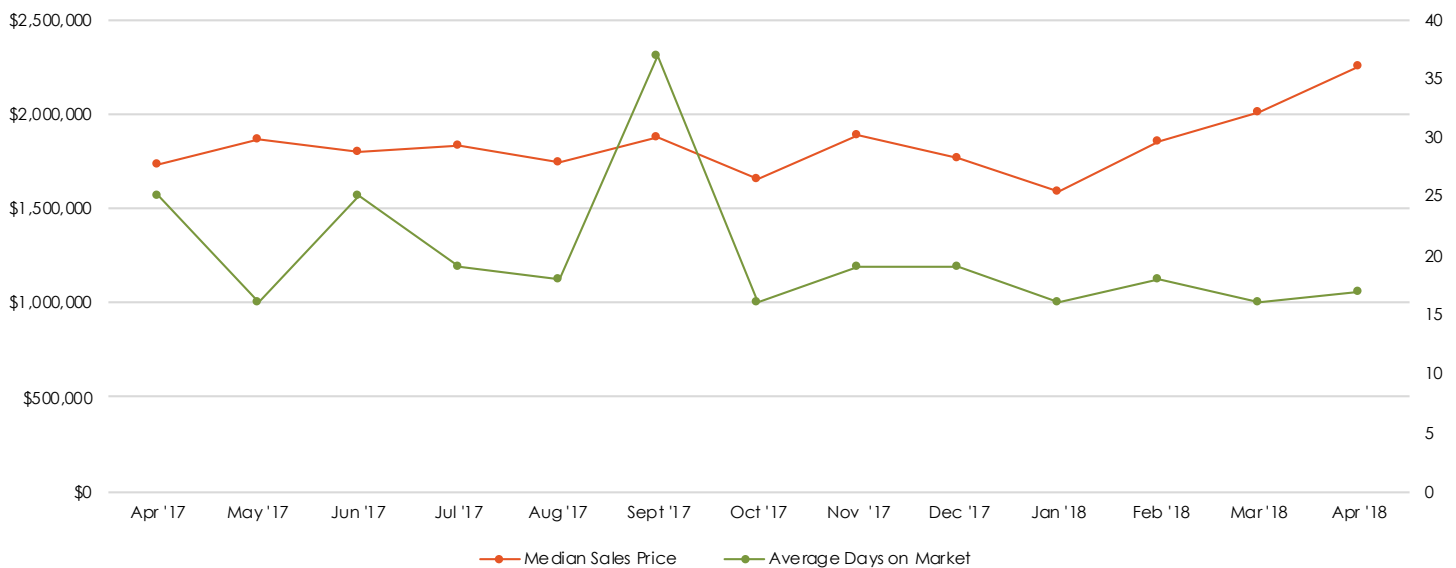
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MID-PENINSULA > RESIDENCES

YEAR-TO-YEAR ANALYSIS OF THE MARKET

	APRIL-'18	APRIL-'17	CHANGE
Median Sales Price	\$2,250,000	\$1,730,000	Up 30.0%
Average Days on Market	17	25	8 Days Faster
Number of Homes for Sale	171	165	Up 3.6%
Percent Under Contract	43.8%	46.1%	Down 2.3 Percentage Points
Average Sold Price/Original Price	106.6%	106.6%	Unchanged
Average Price per Square Foot	\$1,119	\$1,029	Up 8.7%

MEDIAN SALES PRICE AND DAYS ON MARKET COMPARISON



Source: Terradatum, May 4, 2018

Defining the Mid-Peninsula: Our real estate markets in the Mid-Peninsula subregion include the cities of Burlingame (excluding Ingold Millsdale Industrial Center), Hillsborough, and San Mateo (excluding the North Shoreview/Dore Cavanaugh area). Sales data in the table and chart above includes all single-family homes in these communities.