

# Sonoma County

## MONTHLY MARKET UPDATE



A Member Of Real Living

January 1-31, 2013

### Select Cities of Sonoma County

Residential Statistics (including condos)

| City         | Total Active | Number In Contract | Percent In Contract* |
|--------------|--------------|--------------------|----------------------|
| Sonoma       | 104          | 50                 | 48%                  |
| Glen Ellen   | 11           | 2                  | 18%                  |
| Kenwood      | 8            | 2                  | 25%                  |
| Santa Rosa   | 439          | 302                | 69%                  |
| Petaluma     | 154          | 109                | 71%                  |
| Rohnert Park | 65           | 55                 | 85%                  |
| Healdsburg   | 64           | 21                 | 33%                  |
| Sebastopol   | 58           | 24                 | 41%                  |
| <b>Total</b> | <b>903</b>   | <b>565</b>         | <b>63%</b>           |

### Select Cities with Homes Priced over \$1,000,000

All Residential (including condos, single family & farms/ranches)

| City         | Total Active | Number In Contract | Percent In Contract* |
|--------------|--------------|--------------------|----------------------|
| Sonoma       | 21           | 6                  | 29%                  |
| Glen Ellen   | 3            | 0                  | 0%                   |
| Kenwood      | 5            | 0                  | 0%                   |
| Santa Rosa   | 40           | 4                  | 10%                  |
| Petaluma     | 14           | 3                  | 21%                  |
| Rohnert Park | 0            | 0                  | 0%                   |
| Healdsburg   | 24           | 3                  | 13%                  |
| Sebastopol   | 20           | 0                  | 0%                   |
| <b>Total</b> | <b>127</b>   | <b>16</b>          | <b>13%</b>           |

### Select Cities with Homes Priced under \$1,000,000

All Residential (including condos, single family & farms/ranches)

| City         | Total      | Number In Contract | Percent In Contract* |
|--------------|------------|--------------------|----------------------|
| Sonoma       | 83         | 45                 | 54%                  |
| Glen Ellen   | 8          | 2                  | 25%                  |
| Kenwood      | 3          | 2                  | 67%                  |
| Santa Rosa   | 397        | 297                | 75%                  |
| Petaluma     | 140        | 106                | 76%                  |
| Rohnert Park | 65         | 55                 | 85%                  |
| Healdsburg   | 40         | 18                 | 45%                  |
| Sebastopol   | 38         | 24                 | 63%                  |
| <b>Total</b> | <b>774</b> | <b>549</b>         | <b>71%</b>           |

\*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.