

NAPA VALLEY

MONTHLY MARKET UPDATE

JANUARY 2013

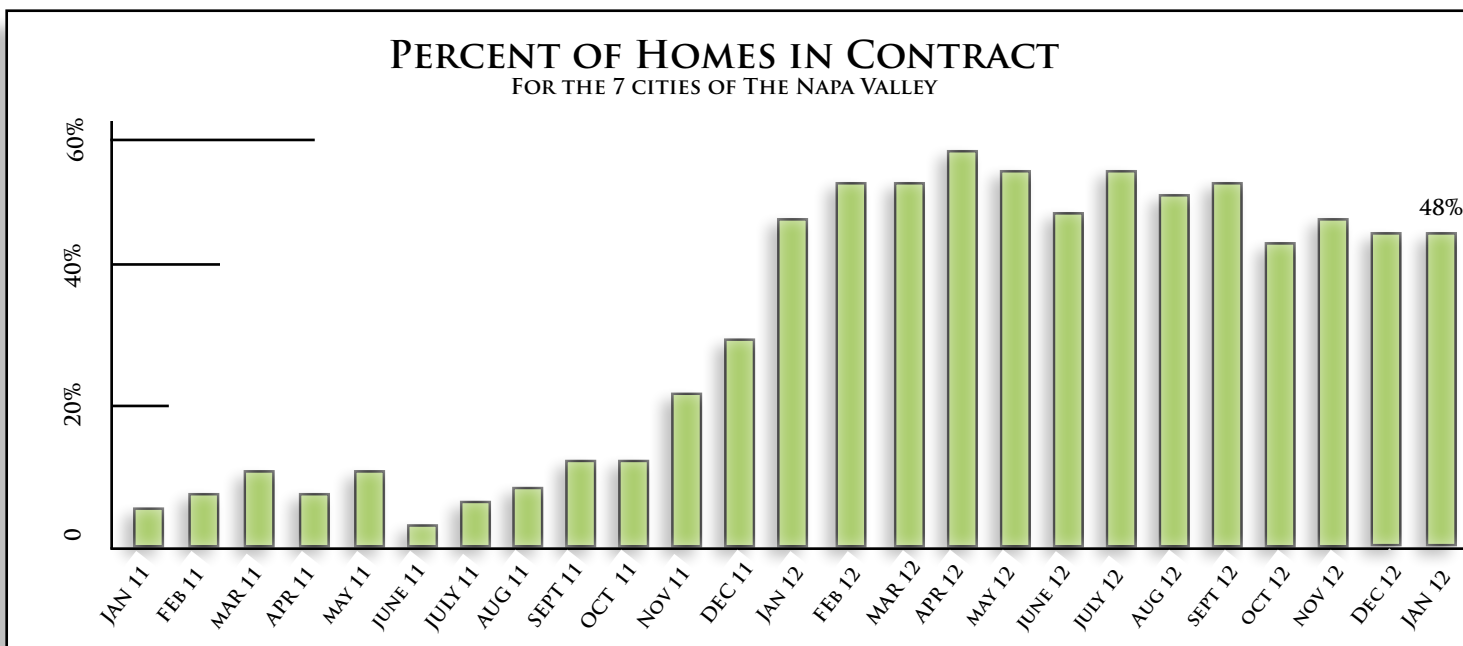


THE 7 CITIES OF NAPA VALLEY			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
CITY	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
NAPA	269	162	60%
YOUNTVILLE	17	19	112%
OAKVILLE	1	0	0%
RUTHERFORD	4	0	0%
ST. HELENA	91	16	18%
CALISTOGA	59	16	27%
ANGWIN	11	4	36%
TOTAL	452	217	48%

MARKET UPDATE BY PRICE			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
PRICE	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
\$ 100,001-\$ 500,000	117	140	120%
\$ 500,001-\$ 750,000	73	32	44%
\$ 750,001-\$1,000,000	54	19	35%
\$1,000,001-\$1,250,000	19	2	11%
\$1,250,001-\$1,500,000	15	2	13%
\$1,500,001-\$1,750,000	8	1	13%
\$1,750,001-\$2,000,000	9	3	33%
\$2,000,001-\$3,000,000	34	2	6%
\$3,000,001 & UP	58	2	3%
TOTAL	387	203	52%

SELECT CITIES WITH HOMES PRICED OVER \$ 1,000,000			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
CITY	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
NAPA	66	5	8%
YOUNTVILLE	1	1	0%
OAKVILLE	1	0	0%
RUTHERFORD	3	0	0%
ST. HELENA	45	3	7%
CALISTOGA	23	3	13%
ANGWIN	4	3	75%
TOTAL	143	15	10%

SELECT CITIES WITH HOMES PRICED \$ 500,000 - \$999,999			
SINGLE FAMILY HOMES (NOT INCLUDING CONDOS)			
CITY	TOTAL ACTIVE	# IN CONTRACT	% IN CONTRACT
NAPA	202	155	77%
YOUNTVILLE	15	18	120%
OAKVILLE	0	0	0%
RUTHERFORD	1	0	0%
ST. HELENA	46	14	30%
CALISTOGA	36	10	28%
ANGWIN	7	4	57%
TOTAL	307	201	65%



Over 35% in contract is usually indicative of a seller's market. Under 25% in contract is usually indicative of a buyers market. 25-35% in contract indicated a balanced market. Charts represent information gathered from MLS at a specific point in time.