



A Member Of Real Living

# Contra Costa County MONTHLY MARKET UPDATE

January 1-31, 2013

## 12 CITIES

Single Family Homes (not including condos)

City	January Total Active	January In Contract	January Percent In Contract	Percent Change*
Alamo	49	19	39%	12%
Blackhawk	31	9	29%	-1%
Concord	152	107	70%	-3%
Danville	83	51	61%	8%
Diablo	5	2	40%	11%
Lafayette	38	16	42%	-8%
Martinez	68	45	66%	8%
Moraga	18	6	33%	-31%
Orinda	36	15	42%	13%
Pleasant Hill	34	23	68%	-11%
San Ramon	53	35	66%	11%
Walnut Creek	77	51	66%	7%
<b>Total</b>	<b>644</b>	<b>379</b>	<b>59%</b>	<b>4%</b>

## SELECT CITIES OVER \$1,000,000

Single Family Homes (not including condos)

City	January Total Active	January In Contract	January Percent In Contract	Percent Change*
Alamo	39	13	33%	13%
Blackhawk	28	7	25%	3%
Concord	3	1	33%	-7%
Danville	35	15	43%	-3%
Diablo	5	2	40%	11%
Lafayette	19	6	32%	-5%
Martinez	1	0	0%	0%
Moraga	12	3	25%	-35%
Orinda	23	7	30%	10%
Pleasant Hill	0	0	0%	0%
San Ramon	11	6	55%	17%
Walnut Creek	15	7	47%	9%
<b>Total</b>	<b>191</b>	<b>67</b>	<b>35%</b>	<b>4%</b>

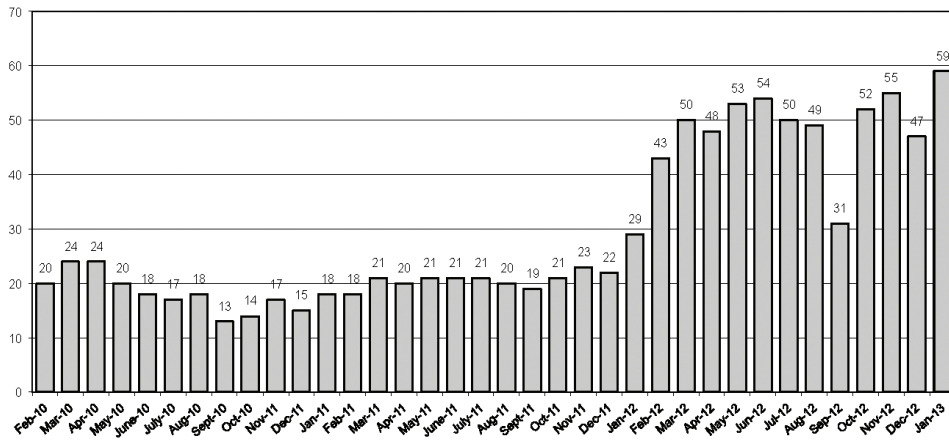
## SELECT CITIES UNDER \$1,000,000

Single Family Homes (not including condos)

City	January Total Active	January In Contract	January Percent In Contract	Percent Change*
Alamo	10	6	60%	-3%
Blackhawk	3	2	67%	4%
Concord	148	104	70%	-4%
Danville	47	35	74%	16%
Diablo	0	0	0%	0%
Lafayette	19	11	58%	-4%
Martinez	69	45	65%	5%
Moraga	6	3	50%	-17%
Orinda	14	9	64%	7%
Pleasant Hill	33	22	67%	-10%
San Ramon	43	30	70%	10%
Walnut Creek	62	44	71%	9%
<b>Total</b>	<b>454</b>	<b>311</b>	<b>69%</b>	<b>3%</b>

## HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



## MARKET UPDATE by PRICE

Single Family Homes (not including condos)

Price Range	January Total Active	January In Contract	January Percent In Contract	Percent Change*
\$100,001 - \$500,000	199	153	77%	6%
\$500,001 - \$750,000	150	95	63%	-6%
\$750,001 - \$1,000,000	106	66	62%	10%
\$1,000,001 - \$1,500,000	94	41	44%	-2%
\$1,500,001 - \$2,000,000	48	22	46%	18%
\$2,000,001 - \$2,500,000	13	3	23%	9%
\$2,500,001 - \$3,000,000	11	0	0%	0%
\$3,000,001 - \$4,000,000	8	0	0%	0%
\$4,000,001 and up	15	0	0%	0%
<b>Total</b>	<b>644</b>	<b>380</b>	<b>59%</b>	<b>4%</b>

**\*Compared with homes in contract in November 2012**  
 Over 35% in contract usually indicates a sellers' market. Under 25% in contract usually indicates a buyer's market. 25%-35% in contract usually indicates balanced market.  
 Charts represent information gathered from MLS statistics at a specific point in time.