

MARIN

MONTHLY MARKET UPDATE

JULY 31, 2012



A Member Of Real Living

13 Cities of Marin

Single Family Homes (not including condos)

City	For Sale		Number In Contract		Percent in Contract*	
	July 2012	June 2012	July 2012	June 2012	July 2012	June 2012
Belvedere	24	24	4	6	17%	25%
Corte Madera	25	23	12	11	48%	48%
Fairfax	42	36	16	15	38%	42%
Greenbrae	9	12	6	9	67%	75%
Kentfield	28	30	9	6	32%	20%
Larkspur	25	23	8	7	32%	30%
Mill Valley	130	146	58	71	45%	49%
Novato	194	207	105	112	54%	54%
Ross	27	26	7	5	26%	19%
San Anselmo	61	63	23	33	38%	52%
San Rafael	187	179	83	88	44%	49%
Sausalito	27	25	8	8	30%	32%
Tiburon	70	73	13	18	19%	25%
Total	849	867	352	389	41%	45%

Marin County Market Update by Price

Single Family Homes (not including condos)

Price	For Sale		Number In Contract		Percent in Contract*	
	July 2012	June 2012	July 2012	June 2012	July 2012	June 2012
\$100,001-\$500,000	132	136	96	97	73%	71%
\$500,001-\$750,000	231	225	113	134	49%	60%
\$750,001-\$1,000,000	169	178	80	86	47%	48%
\$1,000,001-\$1,500,000	162	163	54	68	33%	42%
\$1,500,001-\$2,000,000	84	90	19	20	23%	22%
\$2,000,001-\$2,500,000	45	55	9	12	20%	22%
\$2,500,001-\$3,000,000	36	36	5	3	14%	8%
\$3,000,001-\$4,000,000	25	27	2	2	8%	7%
\$4,000,001 and up	70	70	4	4	6%	6%
Total	954	980	382	426	40%	43%

Select Cities with Homes Priced over \$1,000,000

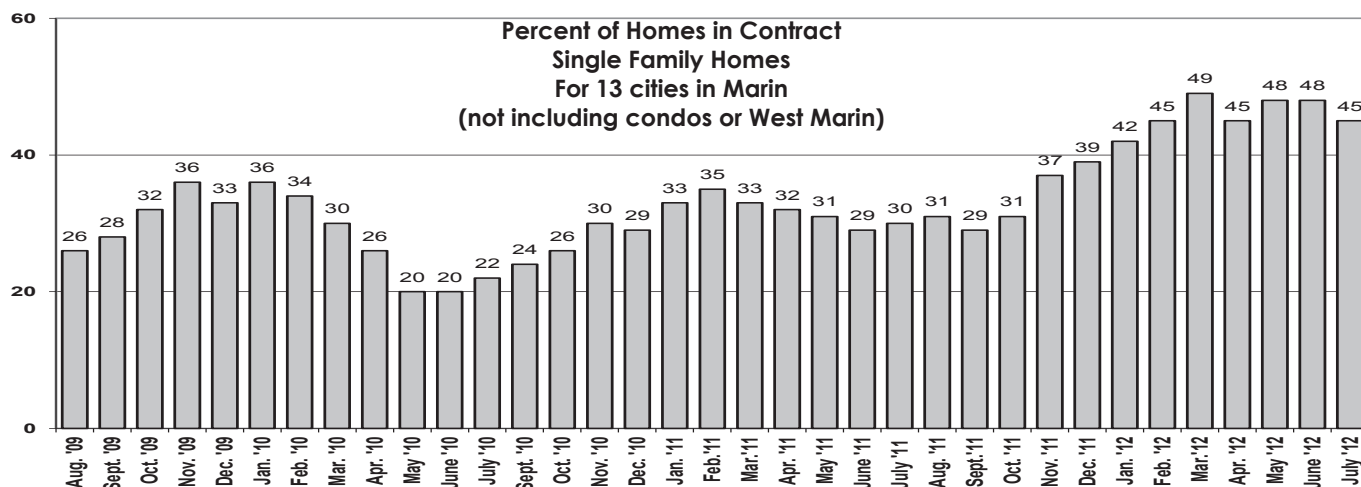
Single Family Homes (not including condos)

City	For Sale		Number In Contract		Percent in Contract*	
	July 2012	June 2012	July 2012	June 2012	July 2012	June 2012
Belvedere	24	24	4	6	17%	25%
Corte Madera	9	11	1	4	11%	36%
Fairfax	3	3	0	0	0%	0%
Greenbrae	6	9	3	6	50%	67%
Kentfield	23	27	7	3	30%	11%
Larkspur	17	15	7	5	41%	33%
Mill Valley	78	84	28	27	36%	32%
Novato	34	34	8	10	24%	29%
Ross	26	25	6	4	23%	16%
San Anselmo	20	23	5	9	25%	39%
San Rafael	61	56	8	11	13%	20%
Sausalito	21	20	3	4	14%	20%
Tiburon	67	69	11	15	16%	22%
Total	389	400	91	104	23%	26%

Select Cities with Homes Priced under \$1,000,000

Single Family Homes (not including condos)

City	For Sale		Number In Contract		Percent in Contract*	
	July 2012	June 2012	July 2012	June 2012	July 2012	June 2012
Belvedere	0	0	0	0	0%	0%
Corte Madera	16	12	11	7	69%	58%
Fairfax	39	33	16	15	41%	45%
Greenbrae	3	3	3	3	100%	100%
Kentfield	5	3	2	3	40%	100%
Larkspur	8	8	1	2	13%	25%
Mill Valley	52	62	30	44	58%	71%
Novato	160	173	97	103	61%	60%
Ross	1	1	1	1	0%	0%
San Anselmo	41	40	18	24	44%	60%
San Rafael	126	123	75	77	60%	63%
Sausalito	6	5	5	4	83%	80%
Tiburon	3	4	2	3	67%	75%
Total	460	467	261	286	57%	61%



Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.