



East Bay MONTHLY MARKET UPDATE

May 1-31, 2012

A Member Of Real Living

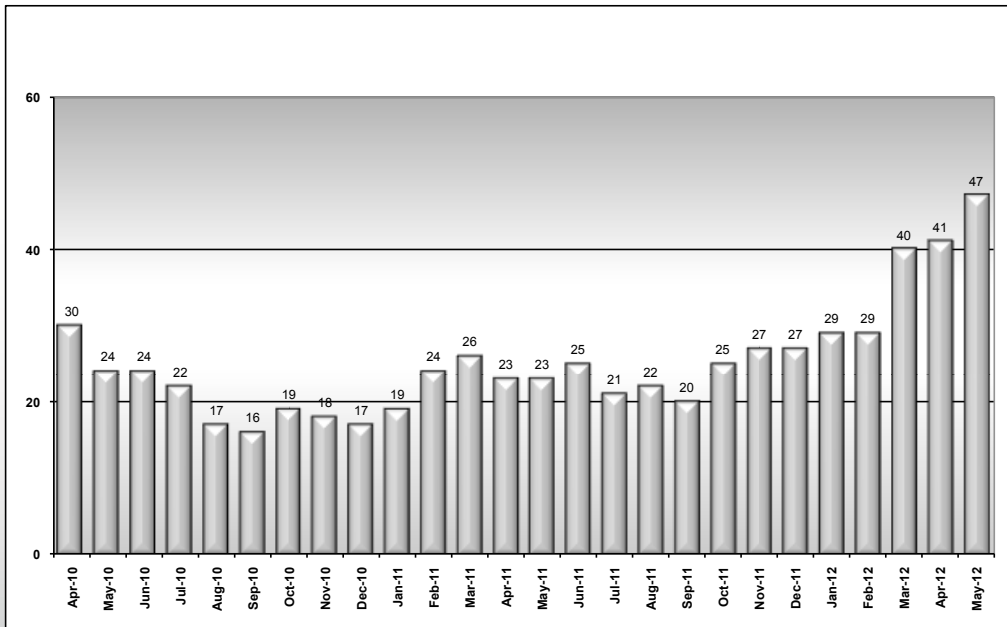
EAST BAY AREAS				
Single Family Homes (not including condos)				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Oakland 94602	86	40	47%	-1%
Oakland 94609	34	9	26%	-45%
Oakland 94610	37	17	46%	64%
Oakland 94611	109	50	46%	58%
Oakland 94618	40	17	43%	15%
Oakland 94619	100	41	41%	0%
Oakland 94705	14	6	43%	138%
Piedmont	35	21	60%	15%
Berkeley	141	70	50%	13%
Albany	15	10	67%	52%
Kensington	21	12	57%	59%
El Cerrito	52	29	56%	9%
Total	684	322	47%	15%

SELECT CITIES WITH HOMES PRICED OVER \$1,000,000				
Single Family Homes (not including condos)				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Oakland 94602	1	1	100%	0%
Oakland 94609	0	0	0%	0%
Oakland 94610	8	5	63%	346%
Oakland 94611	21	6	29%	6%
Oakland 94618	11	3	27%	-37%
Oakland 94619	4	2	50%	0%
Oakland 94705	7	4	57%	0%
Piedmont	22	17	77%	64%
Berkeley	20	7	35%	6%
Albany	0	0	0%	0%
Kensington	4	1	25%	-50%
El Cerrito	2	1	50%	0%
Total	100	47	47%	47%

SELECT CITIES WITH HOMES PRICED \$500,000- \$1,000,000				
Single Family Homes (not including condos)				
City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
Oakland 94602	27	8	30%	-46%
Oakland 94609	10	2	20%	-64%
Oakland 94610	23	11	48%	45%
Oakland 94611	68	32	47%	52%
Oakland 94618	28	14	50%	79%
Oakland 94619	15	4	27%	-47%
Oakland 94705	7	2	29%	-1%
Piedmont	13	4	31%	-51%
Berkeley	69	37	54%	25%
Albany	7	6	86%	186%
Kensington	17	11	65%	70%
El Cerrito	17	8	47%	-19%
Total	301	139	46%	13%

HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



MARKET UPDATE by PRICE

Single Family Homes (not including condos)

City	May Total Active	May In Contract	May Percent In Contract	Percent Change*
\$100,001-\$500,000	285	135	47%	13%
\$500,001-\$750,000	198	92	46%	13%
\$750,001-\$1,000,000	106	49	46%	5%
\$1,000,001-\$1,250,000	50	26	52%	148%
\$1,250,001-\$1,500,000	20	9	45%	7%
\$1,500,001-\$1,750,000	9	3	33%	-42%
\$1,750,001-\$2,000,000	7	2	29%	-29%
\$2,000,001-\$3,000,000	9	5	56%	0%
\$3,000,001 and up	6	2	33%	1%
Total	690	323	47%	14%

***Compared with homes in contract in April 2012**
 Over 35% in contract usually indicates a sellers' market. Under 25% in contract usually indicates a buyer's market. 25%-35% in contract usually indicates balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.