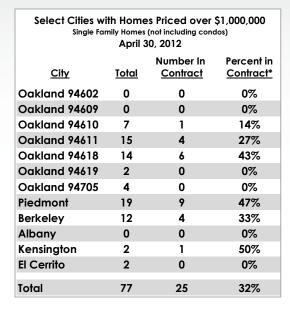
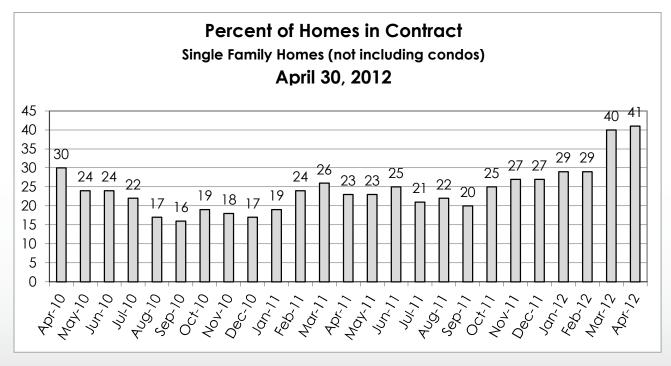
East Bay

MONTHLY MARKET UPDATE

East Bay Areas Single Family Homes (not including condos) April 30, 2012					
<u>City</u>	<u>Total</u>	Number In Contract	Percent in Contract*		
Oakland 94602	85	40	47%		
Oakland 94609	27	13	48%		
Oakland 94610	32	9	28%		
Oakland 94611	84	24	29%		
Oakland 94618	35	13	37%		
Oakland 94619	93	38	41%		
Oakland 94705	11	2	18%		
Piedmont	27	14	52%		
Berkeley	118	52	44%		
Albany	18	8	44%		
Kensington	11	4	36%		
El Cerrito	43	22	51%		
Total	584	239	41%		

East Bay Market Update by Price Single Family Homes (not including condos) April 30, 2012					
<u>Price</u>	<u>Total</u>	Number In Contract	Percent in Contract*		
\$100,001-\$500,000	261	110	42%		
\$500,001-\$750,000	165	67	41%		
\$750,001-\$1,000,000	79	35	44%		
\$1,000,001-\$1,250,000	33	7	21%		
\$1,250,001-\$1,500,000	26	11	42%		
\$1,500,001-\$1,750,000	7	4	57%		
\$1,750,001-\$2,000,000	5	2	40%		
\$2,000,001-\$3,000,000	0	0	0%		
\$3,000,001 and up	3	1	33%		
Total	579	237	41%		





Select Cities with Homes Priced \$500,000- \$1,000,000 Single Family Homes (not including condos) April 30, 2012					
		Number In	Percent in		
City	<u>Total</u>	<u>Contract</u>	Contract*		
Oakland 94602	29	16	55%		
Oakland 94609	9	5	56%		
Oakland 94610	21	7	33%		
Oakland 94611	48	15	31%		
Oakland 94618	18	5	28%		
Oakland 94619	16	8	50%		
Oakland 94705	7	2	29 %		
Piedmont	8	5	63%		
Berkeley	60	26	43%		
Albany	10	3	30%		
Kensington	8	3	38%		
El Cerrito	12	7	58%		
Total	246	102	41%		

Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market. Charts represent information gathered from MLS statistics at a specific point in time.

