



A Member Of Real Living

East Bay MONTHLY MARKET UPDATE

as of November 30, 2012

EAST BAY AREAS

Single Family Homes (not including condos)

City	Total Active	Number In Contract	Percent In Contract*	OCT '12-NOV '12 % Change
Oakland 94602	48	23	48%	-12%
Oakland 94609	22	10	45%	38%
Oakland 94610	32	18	56%	4%
Oakland 94611	72	29	40%	12%
Oakland 94618	21	9	43%	-27%
Oakland 94619	59	28	47%	-5%
Oakland 94705	3	1	33%	-22%
Piedmont	14	6	43%	-14%
Berkeley	71	41	58%	13%
Albany	11	6	55%	9%
Kensington	13	9	69%	92%
El Cerrito	28	15	54%	5%
Total	394	195	49%	3%

SELECT CITIES WITH HOMES PRICED OVER \$1,000,000

Single Family Homes (not including condos)

City	Total Active	Number In Contract	Percent In Contract*	OCT '12-NOV '12 % Change
Oakland 94602	1	0	0%	0%
Oakland 94609	0	0	0%	0%
Oakland 94610	1	0	0%	-100%
Oakland 94611	13	3	23%	-34%
Oakland 94618	5	1	20%	-67%
Oakland 94619	3	1	33%	-33%
Oakland 94705	1	0	0%	-100%
Piedmont	13	5	38%	-8%
Berkeley	18	7	39%	-3%
Albany	0	0	0%	0%
Kensington	1	0	0%	-100%
El Cerrito	0	0	0%	0%
Total	56	17	30%	-34%

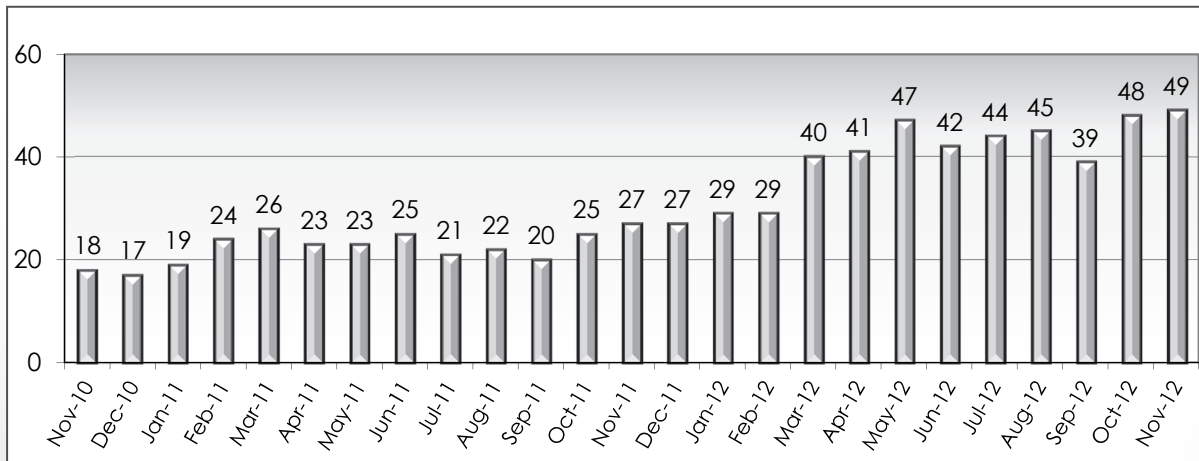
SELECT CITIES WITH HOMES PRICED \$500,000- \$1,000,000

Single Family Homes (not including condos)

City	Total	Number In Contract	Percent In Contract*	OCT '12-NOV '12 % Change
Oakland 94602	18	12	67%	8%
Oakland 94609	6	3	50%	25%
Oakland 94610	29	17	59%	40%
Oakland 94611	53	22	42%	15%
Oakland 94618	16	8	50%	-14%
Oakland 94619	16	5	31%	-46%
Oakland 94705	1	0	0%	-100%
Piedmont	1	1	100%	0%
Berkeley	43	27	63%	14%
Albany	7	3	43%	-21%
Kensington	11	8	73%	142%
El Cerrito	10	5	50%	-18%
Total	211	111	53%	5%

HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



MARKET UPDATE BY PRICE

Single Family Homes (not including condos)

Price	Total Active	Number In Contract	Percent In Contract*	OCT '12-NOV '12 % Change
\$100,001-\$500,000	130	70	54%	15%
\$500,001-\$750,000	147	76	52%	-1%
\$750,001-\$1,000,000	62	33	53%	18%
\$1,000,001-\$1,250,000	19	8	42%	-26%
\$1,250,001-\$1,500,000	14	5	36%	-21%
\$1,500,001-\$1,750,000	8	1	13%	-62%
\$1,750,001-\$2,000,000	4	0	0%	-100%
\$2,000,001-\$3,000,000	7	1	14%	10%
\$3,000,001 and up	3	1	33%	0%
Total	394	195	49%	3%

*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market.

Charts represent information gathered from MLS statistics at a specific point in time.