



East Bay MONTHLY MARKET UPDATE

as of July 31, 2012

A Member Of Real Living

EAST BAY AREAS

Single Family Homes (not including condos)

City	Total Active	Number In Contract	Percent In Contract*
Oakland 94602	69	29	42%
Oakland 94609	21	9	43%
Oakland 94610	23	10	43%
Oakland 94611	87	35	40%
Oakland 94618	28	15	54%
Oakland 94619	76	36	47%
Oakland 94705	9	2	22%
Piedmont	27	11	41%
Berkeley	113	54	48%
Albany	20	12	60%
Kensington	11	3	27%
El Cerrito	40	17	43%
Total	524	233	44%

SELECT CITIES WITH HOMES PRICED OVER \$1,000,000

Single Family Homes (not including condos)

City	Total Active	Number In Contract	Percent In Contract*
Oakland 94602	1	1	100%
Oakland 94609	0	0	0%
Oakland 94610	2	1	50%
Oakland 94611	18	3	17%
Oakland 94618	8	4	50%
Oakland 94619	3	1	33%
Oakland 94705	4	1	25%
Piedmont	22	8	36%
Berkeley	20	5	25%
Albany	0	0	0%
Kensington	2	0	0%
El Cerrito	1	0	0%
Total	81	24	30%

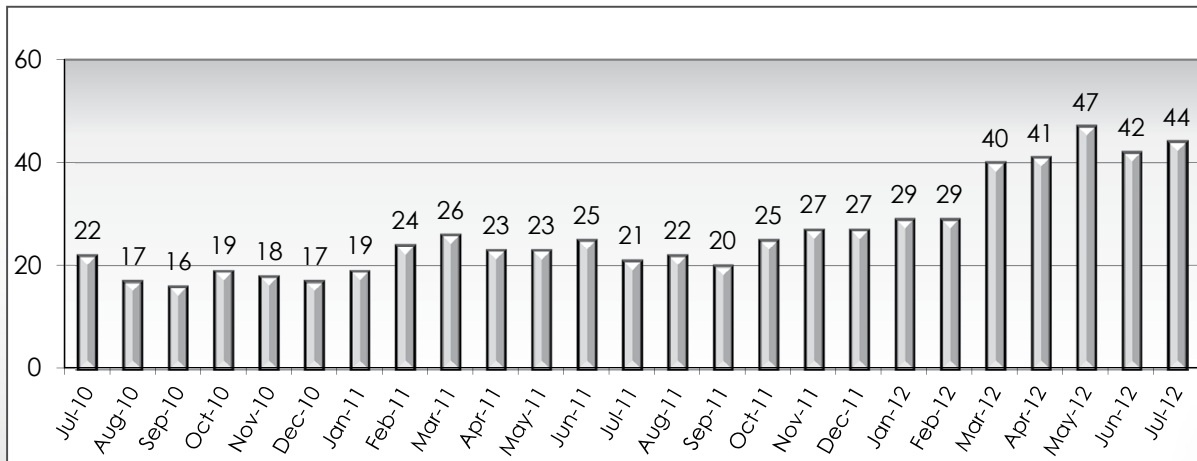
SELECT CITIES WITH HOMES PRICED \$500,000- \$1,000,000

Single Family Homes (not including condos)

City	Total	Number In Contract	Percent In Contract*
Oakland 94602	35	12	34%
Oakland 94609	6	4	67%
Oakland 94610	17	6	35%
Oakland 94611	49	20	41%
Oakland 94618	17	10	59%
Oakland 94619	12	5	42%
Oakland 94705	5	1	20%
Piedmont	5	3	60%
Berkeley	67	31	46%
Albany	14	9	64%
Kensington	9	3	33%
El Cerrito	14	5	36%
Total	250	109	44%

HISTORICAL PERCENT OF HOMES IN CONTRACT

Single Family Homes (not including condos)



MARKET UPDATE BY PRICE

Single Family Homes (not including condos)

Price	Total Active	Number In Contract	Percent In Contract*
\$100,001 - \$500,000	194	101	52%
\$500,001 - \$750,000	174	77	44%
\$750,001 - \$1,000,000	75	31	41%
\$1,000,001 - \$1,250,000	21	8	38%
\$1,250,001 - \$1,500,000	24	9	38%
\$1,500,001 - \$1,750,000	11	3	27%
\$1,750,001 - \$2,000,000	9	2	22%
\$2,000,001 - \$3,000,000	10	1	10%
\$3,000,001 and up	6	1	17%
Total	524	233	44%

*Over 35% in contract is usually indicative of a sellers' market. Under 25% in contract is usually indicative of a buyer's market. 25%-35% in contract indicates a balanced market. Charts represent information gathered from MLS statistics at a specific point in time.